





Waste to Fuel Tour

Savana Nance January 23, 2023

Dallas-Fort Worth International Airport

Thank You to Our Dallas-Fort Worth Clean Cities Sponsor



EV Charging Solutions

Interested in Sponsoring DFWCC? Visit https://www.dfwcleancities.org/sponsorships!



Who We Are



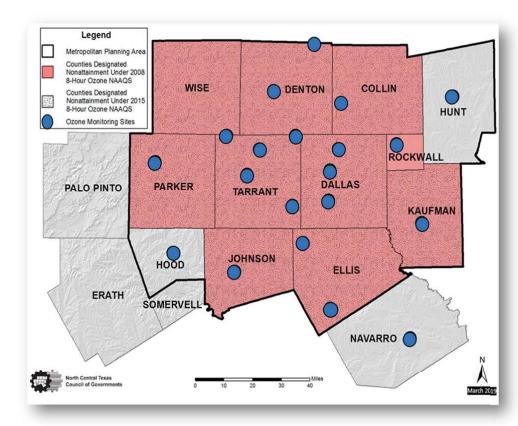
Regional Transportation Council

Regional Planning Agency

Metropolitan Planning Organization (MPO)



Local Clean Cities Coalition





What We Do



Funding Support

Assist with Developing Grant Applications

Administer Funding



Technical Assistance

Hold Webinars, Workshops, Peer Exchange

Develop Best Practices and Template Resources



Planning the Future

Alternative Fuel Corridors

Texas EV Charging Plan

ZEV Infrastructure

Organic Waste to RNG Feasibility Study



Raising Awareness

Facilitating Relationships

National Drive Electric Week

Fleet Recognition

Success Stories and Community Events





Electric Vehicles (EVs)

In DFW Region:

City of Carrollton- 22 Light-Duty (LD) EVs Reduced:

- 5,188 gallons of Gasoline Gallons Equivalent (GGE)
- 27.9 tons of Green House Gases (GHG)

Trinity Metro - 6 Electric Transit Buses Reduced:

- 16,132 gallons of GGEs
- 103 tons of GHGs



No Tailpipe Emissions

Lower Vehicle Maintenance



Affordable and Consistent Fuel Price



Energy Security



High Performing, Instant Torque





Waste to Fuel Tour

Renewable Natural Gas (RNG)

Renewable natural gas (RNG) is chemically identical to conventional compressed natural gas (CNG). RNG is produced from decomposing organic matter: sewage, animal by-products, municipal solid waste, etc.

Benefits:

- Reduces Odor and Runoff
- Converts Waste to a Valuable Product
- Lower Green House Gas (GHG) than CNG
- Any CNG Vehicle or Infrastructure can Use RNG
- Federal Incentives for RNG Producers

In DFW Region:

Dallas Area Rapid Transit - 674 Transit Buses Reduced:

- 7,984,513 gallons of GGE
- ~36,900 tons of GHGs



Photo Source: National Renewable Energy Laboratory Image Gallery #37376

Biodiesel

Biodiesel is a renewable, biodegradable fuel manufactured from vegetable oils, animal fats, or recycled restaurant grease.

Benefits:

- **Emissions reductions**
- Non-toxic, non-corrosive, and non-carcinogenic
- Improves fuel lubricity and raises the cetane number of the fuel
- Can be used in most diesel engines without any conversion

In DFW Region:

City of Denton – 50 HD and 46 LD vehicles using a B20 biodiesel reduced:

- 45,651 gallons of GGEs
- ~400 tons GHGs



Photo Source: National Renewable Energy Laboratory Image Gallery #13531





Waste to Fuel Tour

Renewable Diesel

Primarily produced through hydrogenation of fats and oils, though is also produced through fermentation of sugar

Process is different from biodiesel and results in a renewable product chemically identical to conventional diesel

Benefits

- Emissions reductions
- Better performance compared to biodiesel
- No impurities or aromatics
- Any conventional diesel vehicle or infrastructure can use renewable diesel



Photo Source: National Renewable Energy Laboratory Image Gallery #34456. Photo by Dennis Schroeder / NREL

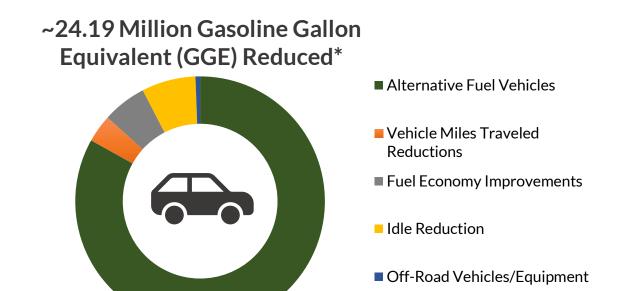


DFWCC Impacts from 2021 Annual Survey

60 Fleets Reporting 12,286 Alternative Fuel Vehicles and Equipment

*Impacts Over Calendar Year 2021

dfwcleancities.org/annualreport



~27 Tons Ozone-Forming Nitrogen Oxides (NO_X) Reduced*



~0.074 Ton/Day
For Comparison: RTC Initiatives
Credited in Conformity = ~2.12
Tons/Day

118,555 Tons Greenhouse Gas (GHG) Emissions Reduced*

Equivalent to Eliminating



Railcars Worth of Coal Burned

9

2022 DFWCC Annual Survey



2022 Survey - Coming Soon!

Survey will be available at dfwcleancities.org/annualreport
Deadline: TBD



Regional Goals

28,056,667 GGE Reduced
(16% Increase Relative to 2021)
142,255 GHG Reduced
(20% Increase Relative to 2021)
Document Impact to Justice 40
Communities



Fleet Recognition

To Get Recognized,
Complete ALL Survey
Sections and Ensure Clean
Fleet Policy Has Been
Adopted
nctcog.org/fleetpolicy



Funding Opportunities

New Clean Vehicle Tax Credits - Now Open

Funds: Federal tax credit of up to \$7,500 for the purchase of a LD plug-in electric or fuel cell vehicle or up to \$40,000 for HD plug-in electric or fuel cell vehicle.

Energy Efficiency and Conservation Block Grant (EECBG) - Now Open

Funds: Energy efficiency and conservation, electric vehicles and electric vehicle infrastructure

<u>Texas Natural Gas Vehicle Grant Program</u> - Now Open

Funds: Replace medium and heavy-duty gasoline and diesel vehicles with natural gas vehicles.

Emissions Reduction Incentive Grants (ERIG) - Expected to Open February 2023

Funds: Repower or replace older locomotive, marine, stationary equipment, or select non-road equipment to reduce NOx emissions in ozone nonattainment areas

Governmental Alternative Fuel Fleet Grant Program (GAFF) - Expected to Open Spring 2023

Funds: Purchase or lease new alternative fuel or electric vehicles. Funding for vehicles is pre-determined by the Texas Commission on Environmental Quality. Up to 10% of award for purchase, lease, or install of refueling infrastructure or equipment, or refueling services





Resources

AFDC Alternative Fueling Station Locator

AFDC Vehicle Search

AFDC Natural Gas Webpage

AFDC Renewable Natural Gas Production

Argonne National Laboratory Renewable Natural Gas for Transportation

Environmental and Economic Transportation (AFLEET) Tool

Clean Fuels Alliance America

National Renewable Energy Laboratory (NREL) Renewable Diesel Presentation

NCTCOG AQ Funding





Contact Us



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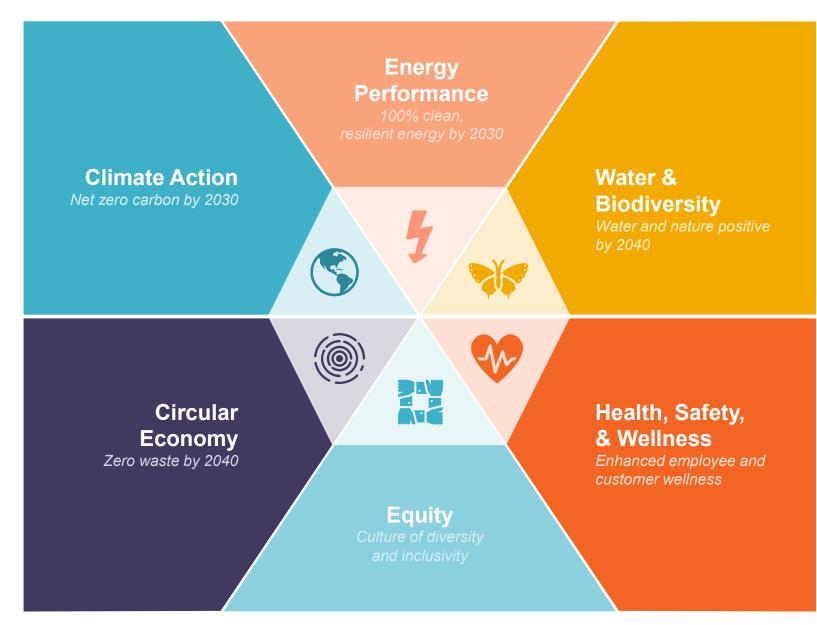


Waste to Fuel Tour



Sustainability North Stars

DFW's Aspirations for a Resilient, Future-Proof Airport



A Sustainable Airport Ecosystem

DFW's Vision for a Resilient,
Future-Proof Airport









Circular Economy



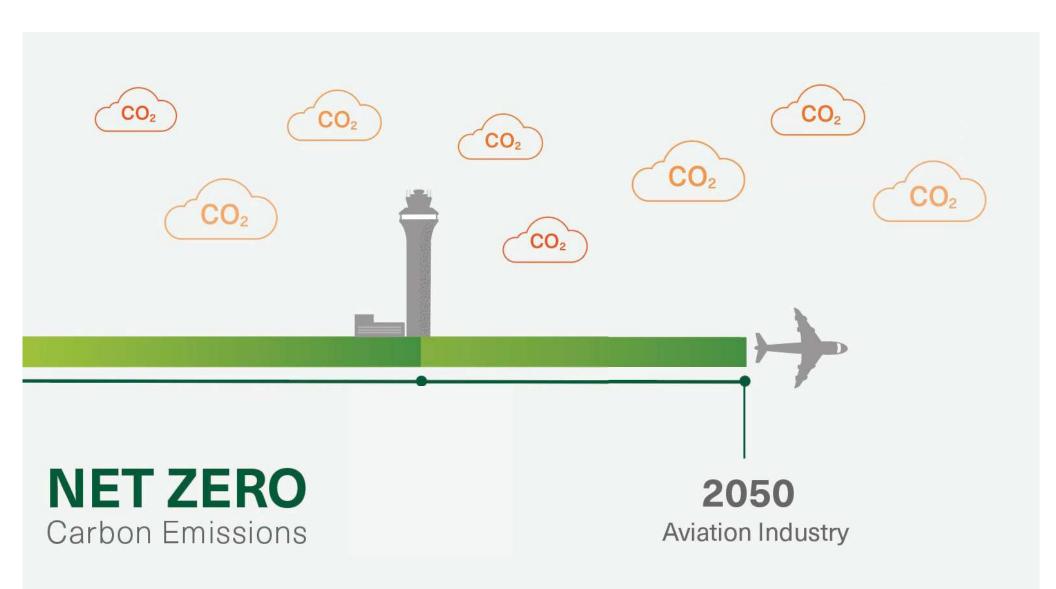
Water & Biodiversity

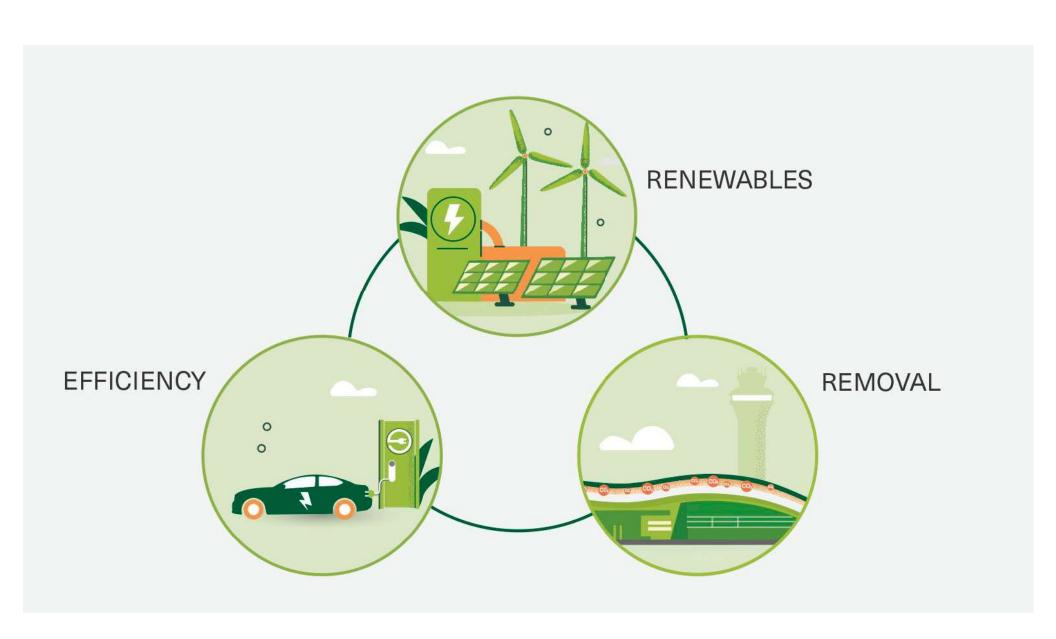


Equity

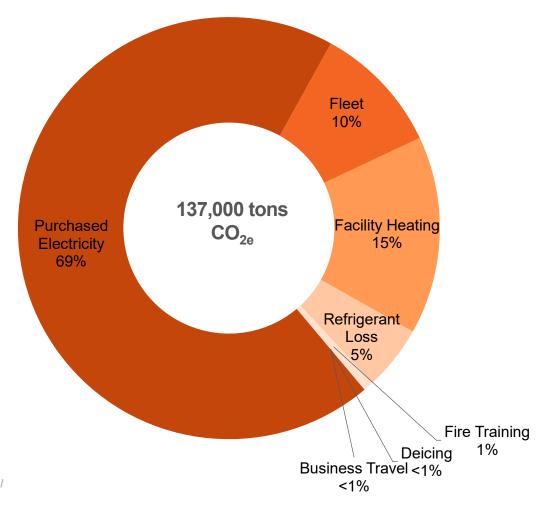




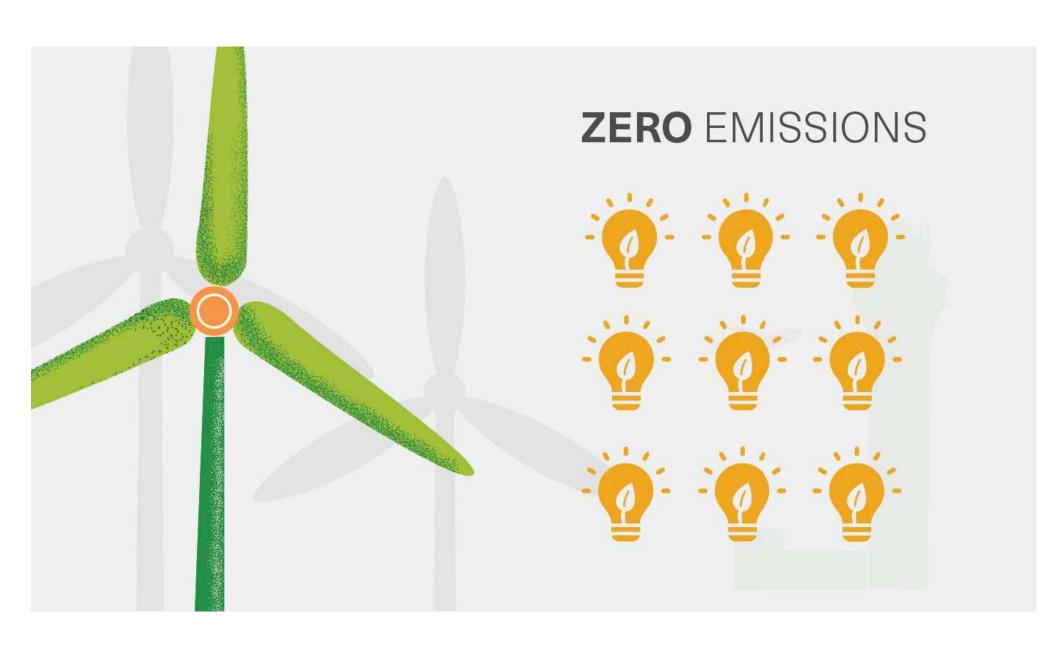


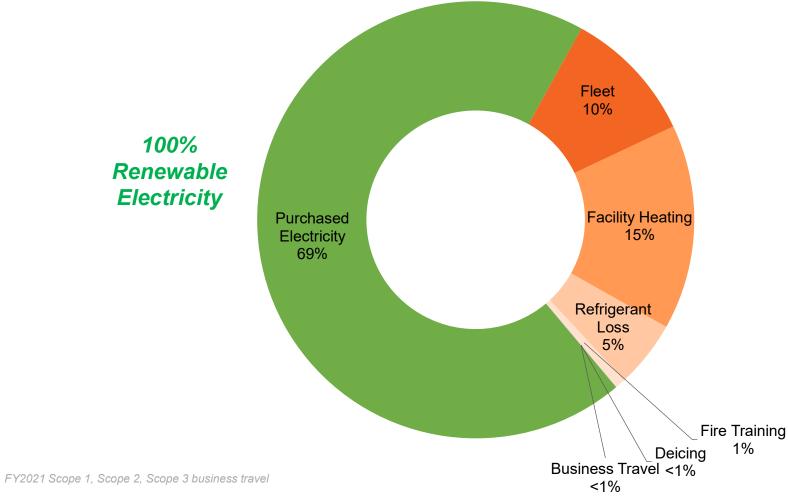


DFW Footprint Without Renewables

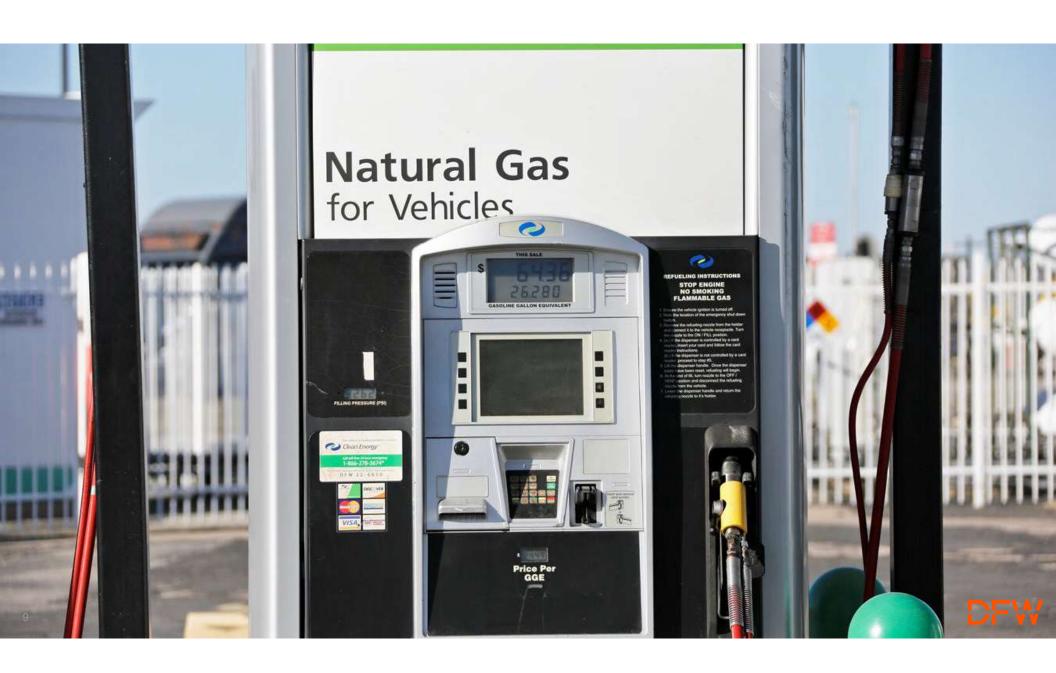


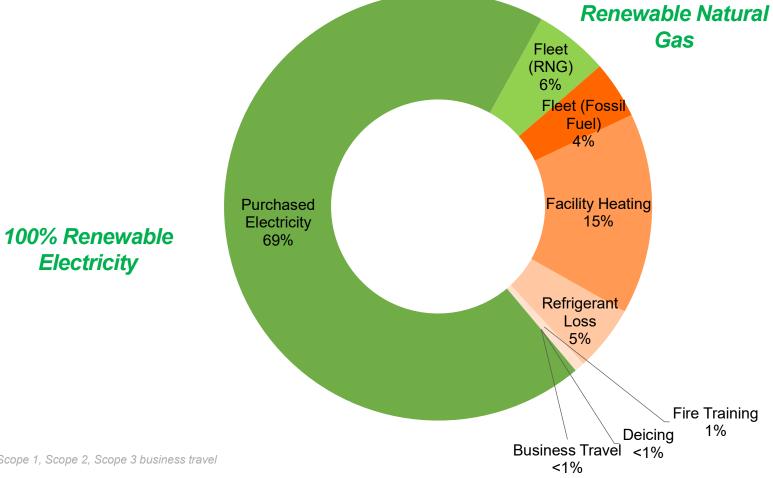






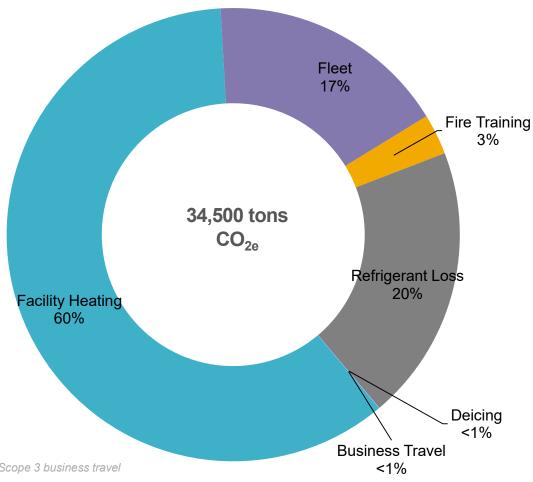








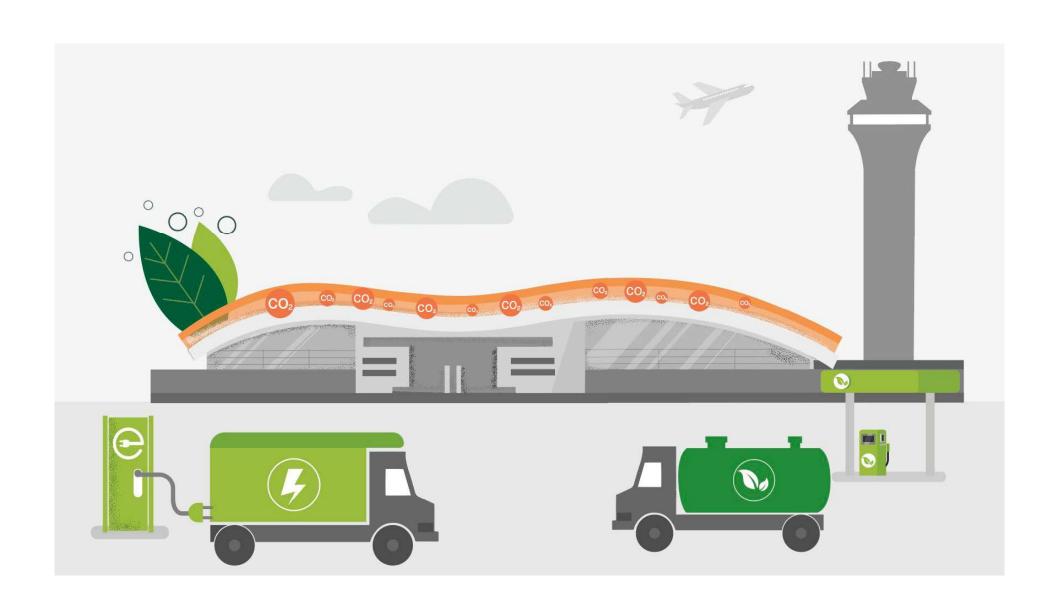
DFW Airport Carbon Footprint



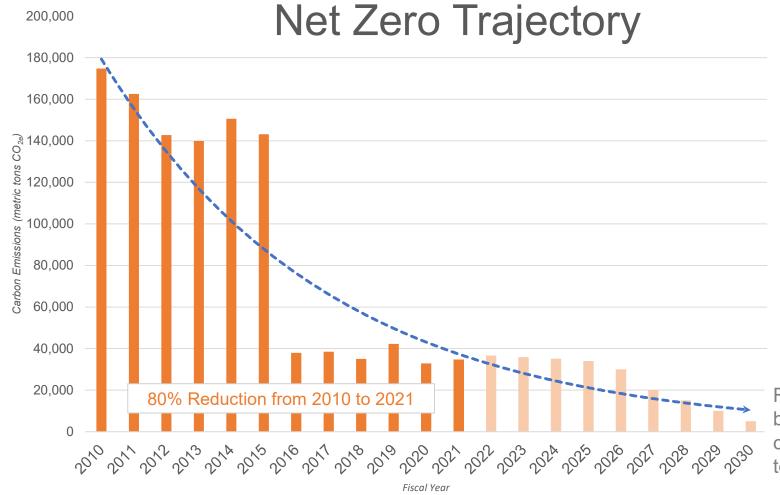












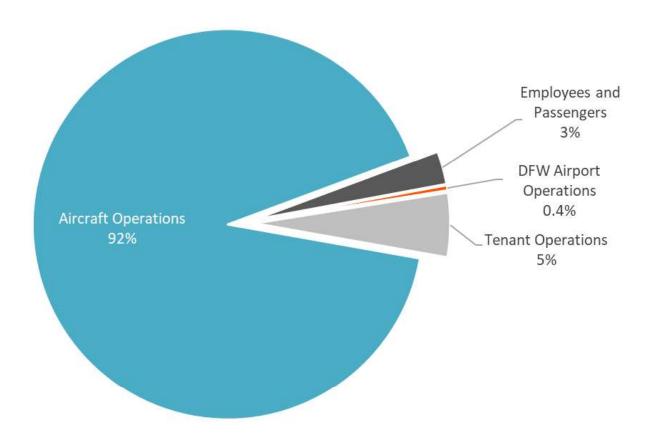


Residual emissions will be addressed through carbon removal technologies.





Overall Carbon Footprint Sources





Sustainable Aviation Fuel (SAF) Pilot





11 November 2021

Sustainable aviation fuel delivery at Dallas Fort Worth International Airport marks industry's first demonstration of circular economy in the United States

Published in Releases and news under Aviation

Neste Corporation, Press Release, 11 November 2021 at 6.05 p.m. (EET)







KEY STRATEGIES

01

Electric central utility plant

02

Renewable fuels and fleet electrification

03

Carbon removal



Our Emissions

(Scope 1 and 2)

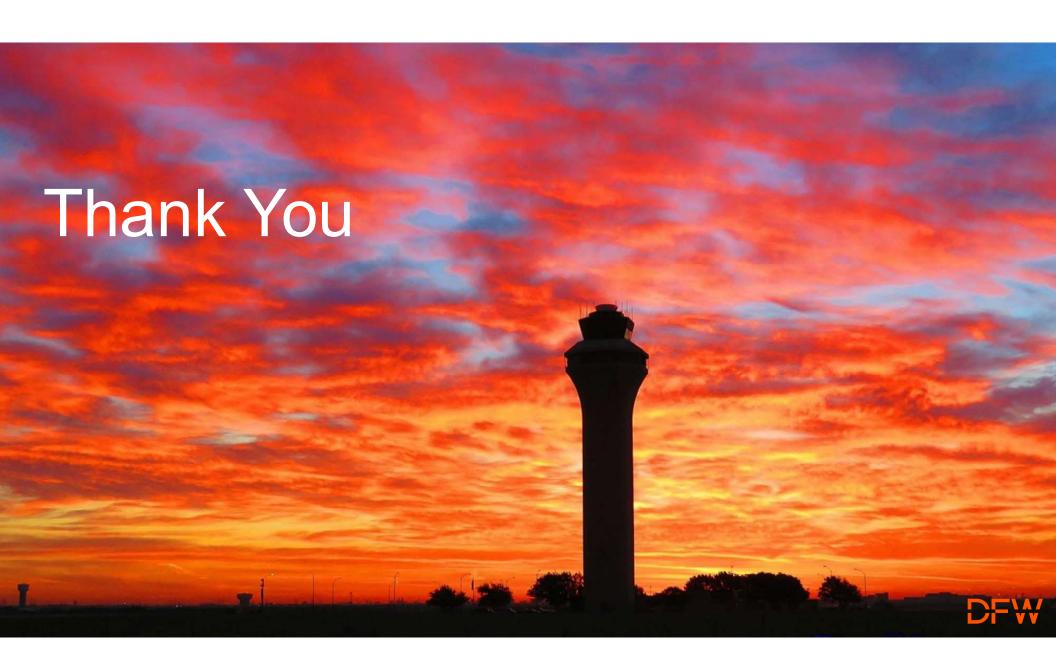
- 100% Renewable Electricity
- 2 Electric Central Utility Plant
- 3 Renewable Natural Gas (RNG)
- 4 Fleet Electrification

- 5 Refrigerant Transition
- Renewable Diesel for Heavy-Duty Fleet
- Renewable Propane for Fire Training
- 8 Carbon Removal

Our Partners' Emissions

(Scope 3)

- 9 GSE Electrification
- 10 Gate Electrification
- Grease Recycling as Feedstock for Sustainable Aviation Fuel (SAF) Production









We are set to become a global leader in renewable and circular solutions with a strong focus on innovation

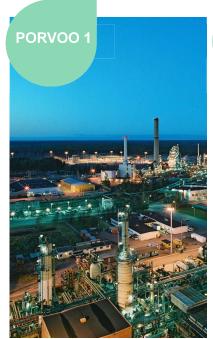
CARBON SOURCES

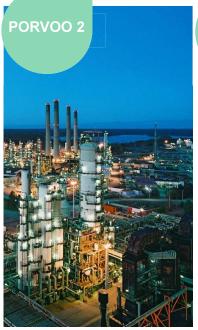




Committed to creating a healthier planet for our children

Annual production capacity of renewable products is now over 3 million tonnes... and growing

















What is SAF?

- A next generation synthetic jet fuel
- Reduces life cycle GHG emissions by up to 80% compared to fossil fuels
- Neste's SAF is made from 100% sustainably sourced, waste and residue raw materials
- Burns cleaner with existing jet engines, reducing non-CO₂ emissions, including particulate matter
- Compatible with existing airport infrastructures and aircraft





Neste's Sustainable Aviation Fuel capacity will reach 1.5 Mt by end of 2023, and 2.2 Mt by 2026

2019

34 Million gallons SAF

total global production capacity

2023

515 Million gallons SAF

total global capacity through investments in Rotterdam and Singapore 2026

750 million gallons SAF

total global capacity through further investments in Rotterdam **Beyond**

Continuing growth with current and new technologies

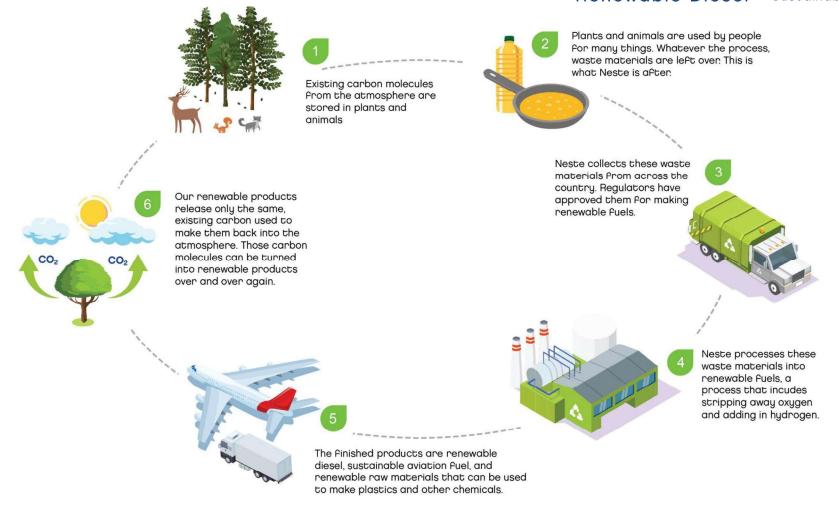
Our virtuous, circular cycle

NESTE MY NESTE MY

Renewable Diesel

Sustainable Aviation Fuel

DESTE

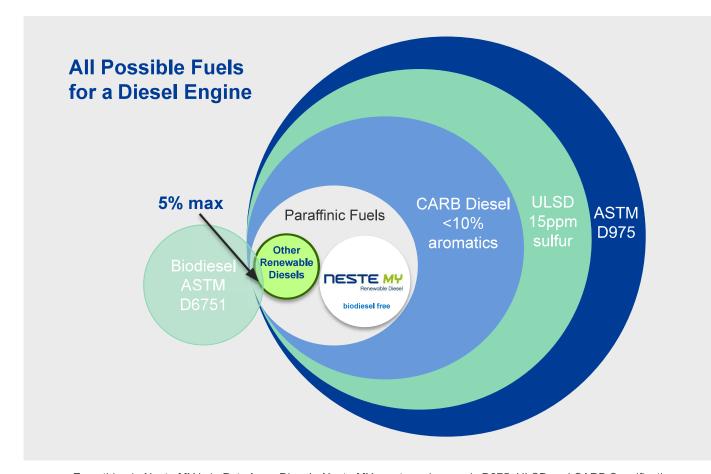


What is diesel fuel?

This is where Neste MY is differentiated.

Neste elects to sell pure renewable diesel without allowing any blending of biodiesel into the finished product.

This allows complete control of every fuel molecule from production through consumption.



Everything in Neste MY is in Petroleum Diesel - Neste MY meets and exceeds D975, ULSD and CARB Specifications

























What is renewable diesel?

- Renewable diesel is ULSD a direct drop-in fuel replacement that meets ASTM D975 and EN 15940 standards
- Renewable diesel is not biodiesel.
- Produced from renewable and sustainable raw materials
- Near zero contaminants
- Can be used at 100% rate, requires no blending
- · Premium quality, high cetane, colorless, odorless, cleaner burning, and very stable
- Approved for use by major OEMs





Bio-based diesel production



Used cooking oil



Waste animal fat



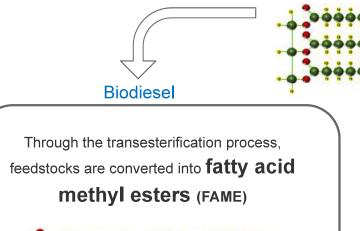
Waste fish fat



Vegetable oils



Residue oils

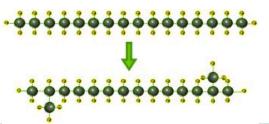




Renewable diesel

Through hydrotreating and isomerization, feedstocks are converted into

pure diesel hydrocarbons





Consistent fuel quality

Clear and bright every time

- D975 still has variability





Inputs

Hydrogen and renewable feedstocks

Pretreatment

Renewable raw materials are sent through a pre-treatment unit for purification and removal of all metals and contaminants prior to the Neste MY production process

Hydrotreatment Unit (HDO)

is used to remove oxygen and break the feedstock into hydrocarbons

Processing

Isomerization Unit

allows for precise adjustment of cold properties down to arctic grade diesel fuel grades

Outputs

- •Neste My RD
- •Neste MY Renewable Naphtha
- •Renewable LPG
- •Water to wastewater treatment

Multi-point Quality Testing

Product purity

Transport

RD-specific vessel criteria

Storage Multiple

water-borne terminal locations – dedicated RD storage

Distribution

- Distributor model
- •Selling only neat Neste MY (R99)
- No-blending



Fueling benefits

- Aromatic-free is less harmful to employees, handlers & environment
- High flash point improves safety for fueling operations and maintenance, and meets marine regulations



Handling and storage

- Almost zero risk of water absorption or microbial growth
- Good oxidative stability = long shelf life
- Minimal to zero risk of filter blocking
- Non-polar, will not clean out debris in older fuel tanks



CARB ULSD



4,000 mile maintenance interval

Neste MY



4,000 mile maintenance interval

Fuel purity

Vista Unified School District

We perform regular preventative maintenance every 4,000 miles on our buses and this has really been eye-opening"

Bill Weisberg, Director of Transportation



Engine benefits

- Premium performance compared to petroleum diesel
- High cetane for greater pick up and improved cold start
- 33% less soot to plug DPFs and reduce fuel economy
- Less oil contamination and breakdown
- Better lubricity than CARB ULSD
- Reduced injector deposits means reliable operation and consistent performance
- Maintenance intervals & costs can be reduced (fuel injectors, after treatment systems, high pressure pumps)



Injector deposits

Fuel injectors

- Example from Detroit Diesel engine testing
- Test artificially aged fuel similar to real-world, longer term storage applications
- Demonstrated much lower risk of deposits in injectors which lead to failures
- Purity and lack of oxygen in RD showed no injector failures on Neste test where others failed

Simulated Harsh Environment Testing



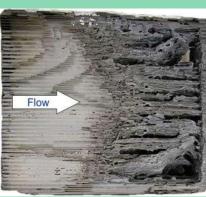


Exhaust gas system benefits

- Burns cleaner due to high cetane number and zero aromatics
- Less soot can lead to fewer regenerations and lower backpressure, improving fuel economy
- Improved DPF safety due to reduced soot load and less risk of overtemp
- Near zero ash-forming components reduce ash accumulation extend cleanout intervals

Completely Plugged DPF





NESTE



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TITAN Freight Systems

- Using renewable diesel in all vehicles
- \$20,000 in cost savings per year
- \$0.02 per mile savings due to reduced DPF maintenance and extended oil change intervals
- Kept 1,300 metric tons of carbon pollution from entering the atmosphere
- Drivers and mechanics prefer renewable diesel







By reducing emissions, we're improving the environment

Average **30%** lower hydrocarbons (HC), which can cause eye and lung irritation

Average **24%** lower carbon monoxide (CO)

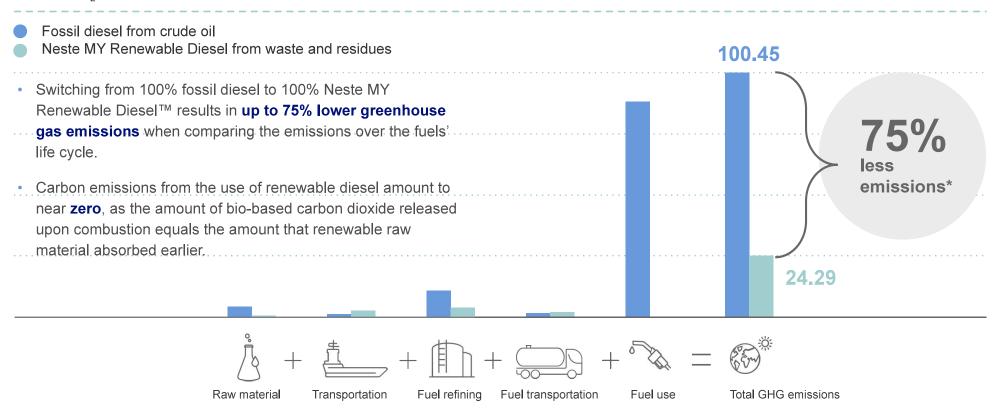
Near-zero polyaromatic hydrocarbons (PAH), which cause health problems

Up to **75%** reduction in life cycle greenhouse gas (CO₂) emissions



Neste MY Renewable Diesel helps reduce greenhouse gas (GHG) emissions up to 75% when emissions over the fuel's life cycle are compared with fossil diesel.

(GHG, gCO₂eq/MJ)



^{*} The methodology for calculating life cycle emissions and emissions reduction complies with the European Union's Renewable Energy Directive II (2018/2001/EU)





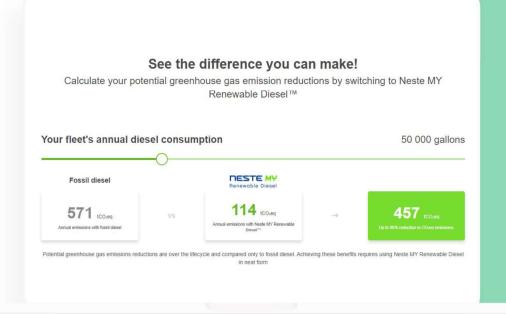
Zero change or disruption to your fleet operations

What do you need to do to switch from fossil alternatives to renewable diesel or propane overnight? **NOTHING!**

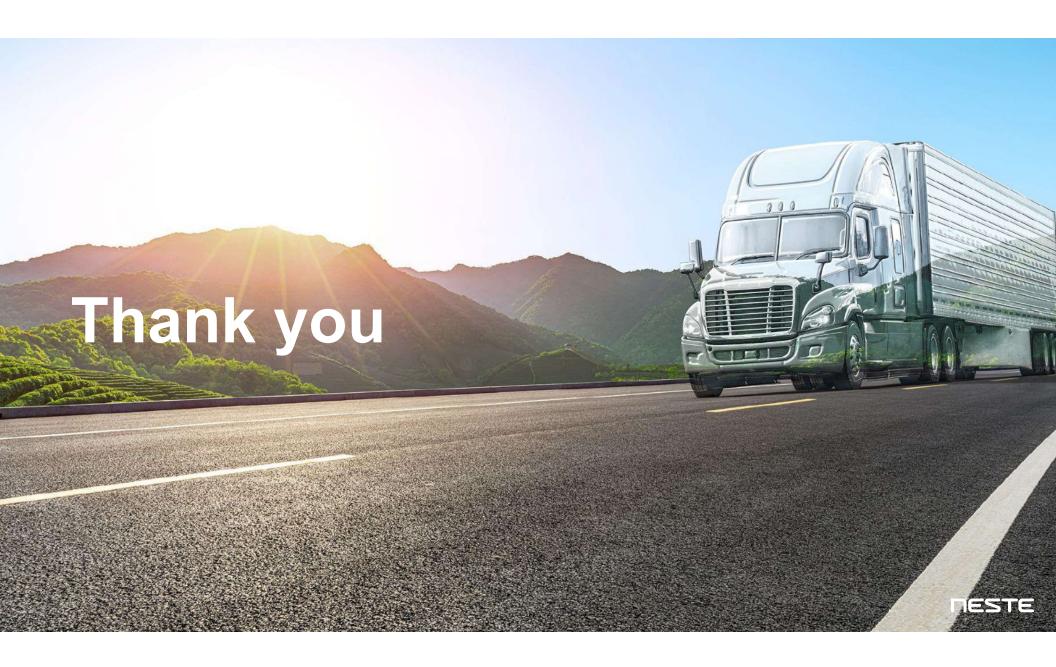
- No change in vehicle purchase price
- No specialized fueling or recharging infrastructure
- No change in maintenance or parts stocking
- No retraining and certifying of maintenance personnel
- No compatibility issues with fossil alternatives
- No regulatory issues



For more information, visit nesteMY.com



, DESTE



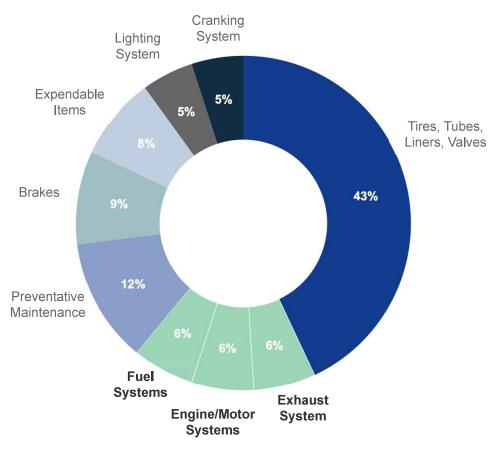
Fleet maintenance costs

- Fuel-related maintenance is the second largest maintenance cost
- Using Neste MY Renewable Diesel can lead to savings

Poor fuel quality increasingly causes more vehicle maintenance costs and downtime due to its negative impacts on engine performance, fuel, filters, and fuel injection systems."

- Fuels Institute, Diesel Fuel Quality Council

Percent of Total Maintenance and Repair Cost



"Mitigating Rising Maintenance & Repair Costs for Class-8 Truck Fleets" white paper - Fleet Advantage

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Renewable Diesel in Locomotives

"Cummins is ready to assist customers on the decarbonization journey. By working together, we can effect change for today's climate crisis," states Cummins General Manager

- Cummins GM Rail and Defense, Regina Barringer





ROLLS-ROYCE RELEASES mtu RAIL ENGINES FOR SUSTAINABLE FUELS

Progress Rail
A Caterpillar Company

CN and Progress Rail Advance Sustainability Efforts with a Renewable Fuels Partnership

Neste has ongoing relationships with locomotive engine experts

- Cummins
- Progress Rail
- MTU
- Wabtec
- Southwest Research Institute



Scott Files - Cummins, Inc.

Director, Global Freight Rail Market and Next Generation Engine New Product Marketing

A highlight last week for me: riding on the Knoxville Locomotive Works new 4400-ACT4 powered by the low carbon100% renewable diesel Cummins QSK95 Tier 4 emission power system. This is a great first step in decarbonizing linehaul fleets. Its also one that will evolve with you as low/no carbon power technology advances and becomes ready for prime time.



Technical Data Sheet

Neste MY Renewable Diesel

Neste Renewable Diesel is a bio-based paraffinic diesel fuel defined in ASTM D975 and EN 15940 specifications,

Properties	Unit	Neste MY Renewable Diesel		ASTM D975 Diesel limits			EN 15940 Paraffinic Diesel Ilimits			
		min	max	min	max	Test Method	min	max	Test Method	
Cetane number	=	70	-	40	(2)	ASTM D6890	70	_	EN 15195	
Sulfur content	mg/kg	_	5	-	15	ASTM D5453	-	5	EN ISO 20846	
Flash point	°C	61	-	52		ASTM D93	55	-	EN ISO 2719	
Carbon residue (on 10% distillation residue)	% (m/m)		0.1	¥	0.35	ASTM D4530	4	0.3	EN ISO 10370	
Ash content	% (m/m)	-	0.001	-	0.01	ASTM D482	-	0.01	EN ISO 6245	
Water and sediment	% (m/m)	-	0.02	-	0.05	ASTM D2709	-	0.02	EN ISO 12937	
Copper strip corrosion (3h at 50°C)	rating	Class 1		Class 3		ASTM D130	Class 1		EN ISO 2160	
Oxidation stability	g/m³	_	25	2	25	ASTM D2274	-2	25	EN ISO 12205	
Lubricity, corrected wear scar diameter (wsd 1.4) at 60°C	μm	-	460	-	520	ASTM D6079	-	460	EN ISO 12156-1	
Viscosity at 40°C	mm²/s	2	4	1.9	4.1	ASTM D445	2	4.5	EN ISO 3104	
Distillation 90% (V/V) recovered at	°C	282	338	282	338	ASTM D86	-	-	-	
Distillation 95% (V/V) recovered at	°C	-	360	-	-	-	-	360	EN ISO 3405	
Cloud Point	°C	-20*C Winter / -12*C Summer		-	-	ASTM D7689	-	-	EN 23015 & EN 116	
Appearance		Clear and bright		-	-	Visual			Visual	
Total aromatics content	% (m/m)	-	1.1	-	35	ASTM D1319	-	1.1	EN 12916	
Conductivity	pS/m	50	-	25	-	ASTM D2624	-	-	-	
Total acid number	mg KOH/g	-		-		-	-	-	-	
Oxidation stability	mg KOH/g			-	2.72	-	-	-	-	

The supplier guarantees no FAME is added in the product.



California LCFS carbon intensity scores

Fuel	Fuel Pathway Code	Way Code Intensity Date Effective Start Score Pathway Desciption		Active	Neste Company	Provisional	Feedstock		
Diesel	ULS000L00072019	100.45		Effective until further notice - annual verification	ULSD based on the average crude oil supplied in California refineries and average California refinery efficiencies		N/A	No	Crude Oil
Renewable Diesel	RND003B01790700	36.43	1-Jan-21	Effective until further notice - annual verification	North America Sourced Corn Oil transported by Truck, Rail, and Ocean Tanker to Renewable Diesel plant in Singapore; Natural Gas, Grid Electricity, and Hydrogen; Renewable Diesel produced in Singapore and transported by Ocean Tanker to California.		Neste Singapore	No	тсо
Renewable Diesel	RND001B01790400	32.83	1-Jan-21	Effective until further notice - annual verification	Globally Sourced Used Cooking Oil transported by Truck, Rail, and Ocean Tanker to Renewable Diesel plant in Singapore; Natural Gas, Grid Electricity, and Hydrogen; Renewable Diesel produced in Singapore and transported by Ocean Tanker to California.		Neste Singapore	No	UCO
Renewable Diesel	RND001B01790600	28.64	1-Jan-21	Effective until further notice - annual verification	North America Sourced Used Cooking Oil transported by Truck, Rail, and Ocean Tanker to Renewable Diesel plant in Singapore; Natural Gas, Grid Electricity, and Hydrogen; Renewable Diesel produced in Singapore and transported by Ocean Tanker to California.		Neste Singapore	No	uco
Renewable Diesel	RND001B01790500	24.29	1-Jan-21	Effective until further notice - annual verification	South East Asia Sourced Used Cooking Oil transported by Truck, Rail, and Ocean Tanker to Renewable Diesel plant in Singapore; Natural Gas, Grid Electricity, and Hydrogen; Renewable Diesel produced in Singapore and transported by Ocean Tanker to California.		Neste Singapore	No	UCO
Renewable Diesel	RND002B01790100	42.77	1-Jan-21	Effective until further notice - annual verification	Globally Sourced Rendered Animal Fat Oil transported by Truck, Rail, and Ocean Tanker to Renewable Diesel plant in Singapore; Natural Gas, Grid Electricity, and Hydrogen; Renewable Diesel produced in Singapore and transported by Ocean Tanker to California.		Neste Singapore	No	AF/ (all FF despite CoO)
Renewable Diesel	RND002B01790200	40.1	1-Jan-21	Effective until further notice - annual verification	North America Sourced Rendered Animal Fat Oil transported by Truck, Rail, and Ocean Tanker to Renewable Diesel plant in Singapore; Natural Gas, Grid Electricity, and Hydrogen; Renewable Diesel produced in Singapore and transported by Ocean Tanker to California.		Neste Singapore	No	AF
Renewable Diesel	RND002B01790300	38.26	1-Jan-21	Effective until further notice - annual verification	Oceanic (AUS/NZ) Sourced Rendered Animal Fat Oil transported by Truck and Ocean Tanker to Renewable Diesel plant in Singapore, Natural Gas, Grid Electricity, and Hydrogen; Renewable Diesel produced in Singapore and transported by Ocean Tanker to California.		Neste Singapore	No	AF

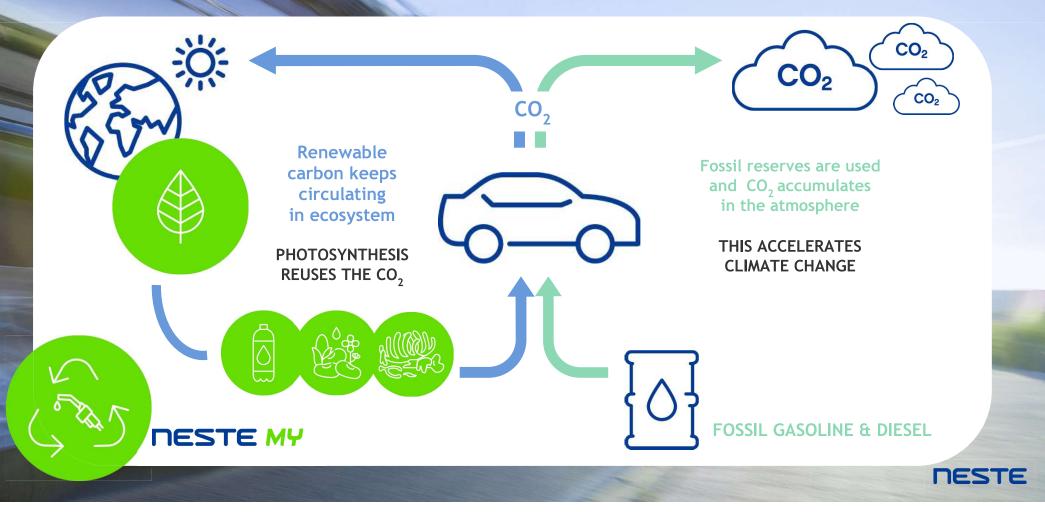


Neste Renewable Propane

- 100% Renewable Produced from renewable bio-based feedstocks.
- Drop-in solution Can be transported and commingled through the same infrastructure as fossil-based propane. No modifications by end-users are required. Spec: HD5
- All the same benefits as Neste Renewable
 Diesel including Environmental, Climate CO2
 Reduction, Sustainability, Supply Security and
 Circularity Opportunities.
- Available FOB Martinez Refinery to Rail.

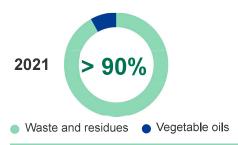


In the case of Neste renewable diesel, renewable carbon keeps circulating in the ecosystem



Neste renewable raw materials

Neste has focused on waste and residues for over a decade. They represent more than 90% of our global renewable raw material inputs.



Our **3 largest raw material categories** based on their current and estimated shares of Neste's total annual renewable raw material inputs are:



Used cooking oil



Animal fat from food industry waste



Vegetable oil processing waste & residues

Thanks to our patented NEXBTL refining technology, Neste can use a **wide variety of oils and fats**, even lower-quality wastes and residues, to produce products with consistent high quality.



waste

Fish fat Technical from fish corn oil processing



Tall oil based raw materials







Palm oil Rapeseed Soybear (0% by end oil oil 2023)

The role of sustainably-produced conventional vegetable oils in Neste's global raw material inputs has decreased significantly over the past decade, including conventional palm oil. 100% certified and 100% traceable conventional palm oil represented 7% of our global renewable raw material inputs during the first year-half of 2021.



Our target is to reduce its use to 0% by the end 2023.

We continuously work on increasing the availability of lower-quality waste and residue raw materials, while developing technologies to diversify our portfolio with new types of raw materials.



New types of lower-quality waste and residues such as brown grease or acid oils



Lignocellulose from agricultural and forestry waste



Organic fractions of municipal solid waste Cultivation of CO2 absorbing microalgae



Combining CO2 with green hydrogen to produce e-fuels



Novel vegetable oils based on advanced, more sustainable agricultural concepts, that do not create additional demand for land



In addition, we have started using waste plastics as a refinery raw material to turn it into high-quality feedstock e.g. for new plastics.



Sustainably produced and globally sourced



40 Mt

The availability of waste and residue oils and fats suitable for Neste's current NEXBTL refining technology expected to grow to 40 Mt/a by 2030



We are exploring several technologies to tap into new types of raw material sources to grow the availability of raw materials



Neste produces a wide variety of renewable products at three refineries in three countries.



3.3 Mt



4.5 Mt

Renewables production capacity today

Expected 2023 renewables production capacity

A series of acquisitions and partnerships,

and continuously strengthened sourcing capability will ensure the future availability of raw materials.

We are also **growing our global aggregation network** by creating regional aggregation hubs and expanding our terminal network globally





All our globally sourced raw materials are sustainably-sourced and traceable to the point of origin. Our renewable raw materials meet all the legal requirements in our markets. Our suppliers are expected to continuously comply with with **Neste Supplier Code of Conduct**.



Globally sourced



Continuous screening & monitoring

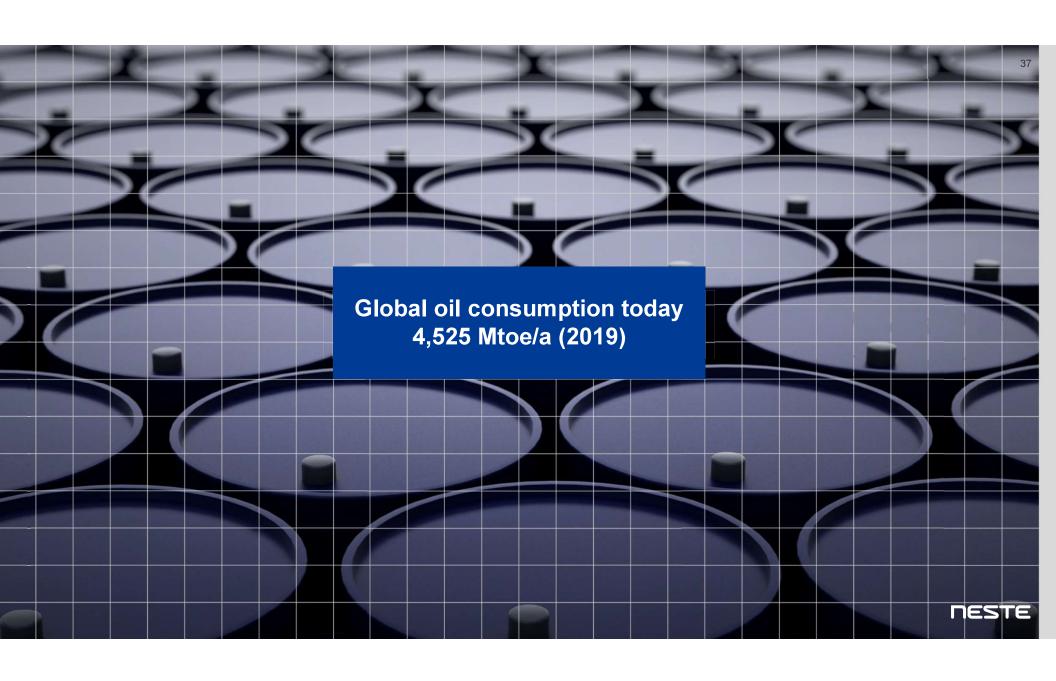


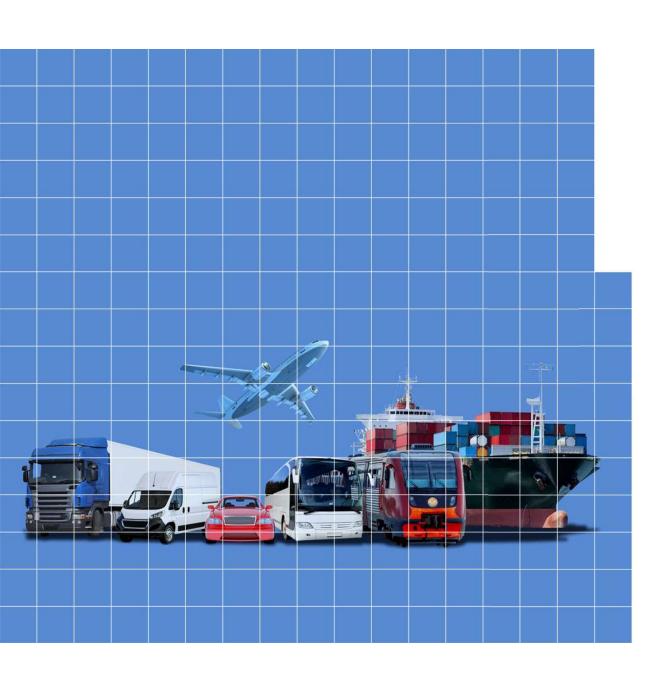
Traceable to the point of origin



Enable significant emissions savings when refined into renewable products

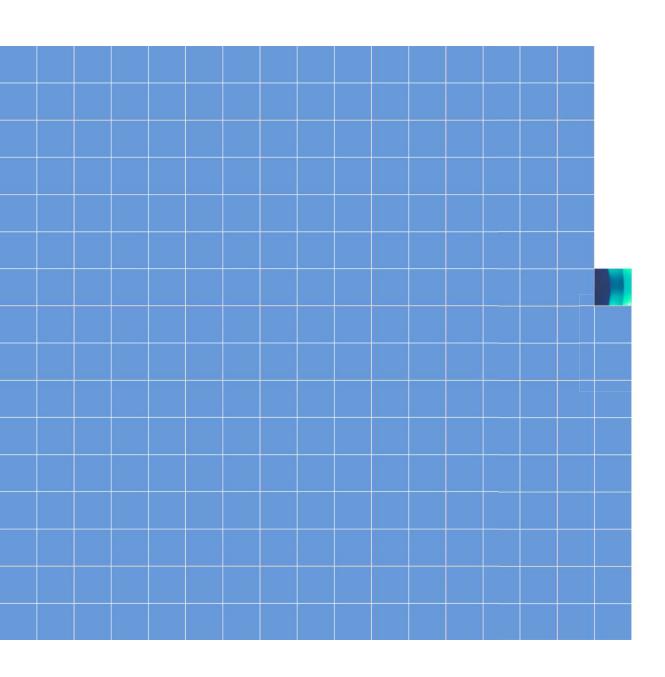






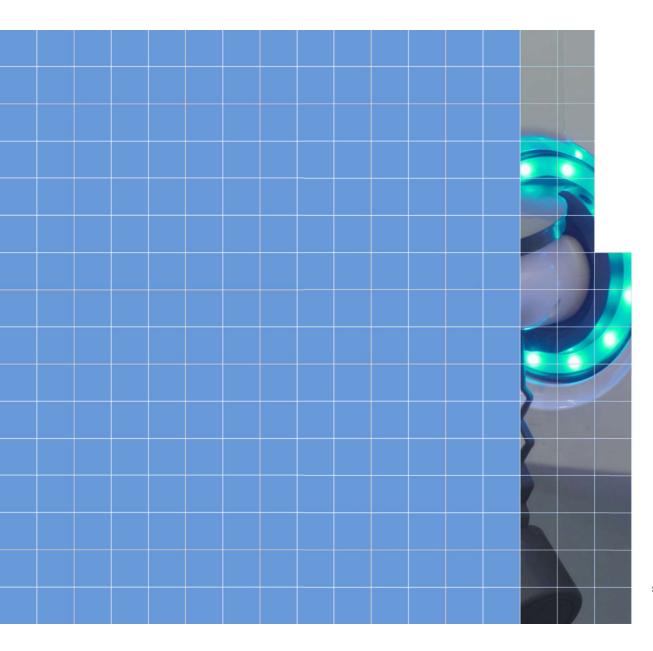
Global oil demand for transport 2,668 Mtoe/a (2019)





10 million electric vehicles 6 Mtoe/a oil displacement



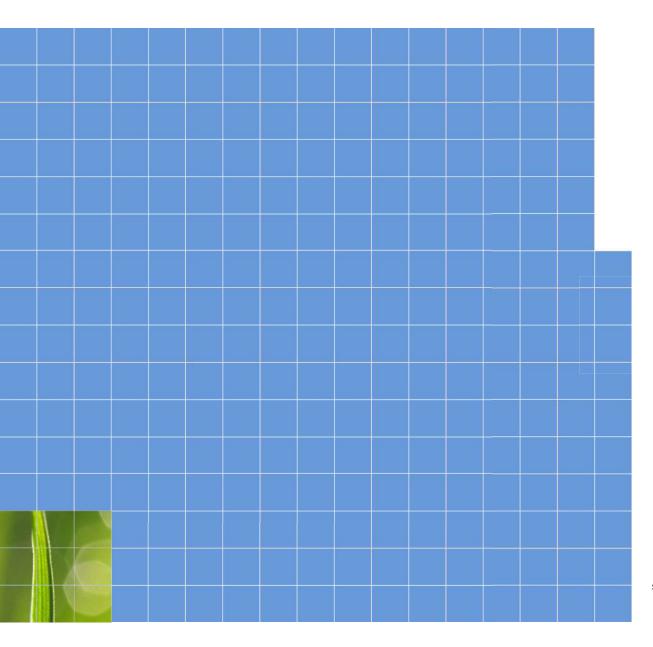


2040
600 million electric vehicles

360 Mtoe/a oil displacement

Source: Neste based on IEA World Energy Outlook 2019,





Global renewable consumption 98 Mtoe/a oil displacement

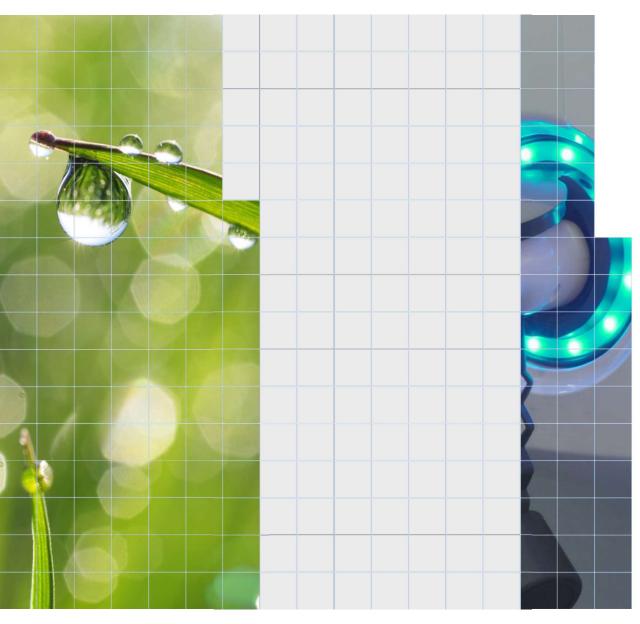
Source: Neste based on IEA World Energy Outlook 2019,





Feedstock* availability for renewable fuel production 1071 Mtoe/a oil displacement





EVs and renewable fuels* can substitute more than 50% of crude oil in transportation

Smart regulation is needed to make it happen!

Source: Neste based on IEA World Energy Outlook 2019, World Economic Forum / McKinsey (2020)
*Fatty acids, cellulosic, municipal solid waste based



Neste renewable raw materials

Neste has focused on waste and residues for over a decade. They represent more than 90% of our global renewable raw material inputs.



Our 3 largest raw material categories based on their current and estimated shares of Neste's total annual renewable raw material inputs are:



Used cooking oil



Animal fat from food industry waste



Vegetable oil processing waste & residues

Thanks to our patented NEXBTL refining technology. Neste can use a wide variety of oils and fats, even lower-quality wastes and residues, to produce products with consistent high quality.



waste

Fish fat Technical from fish corn oil processing



materials

based raw







Palm oil Rapeseed (0% by end 2023)

The role of sustainably-produced conventional vegetable oils in Neste's global raw material inputs has decreased significantly over the past decade, including conventional palm oil. 100% certified and 100% traceable conventional palm oil represented 7% of our global renewable raw material inputs during the first year-half of 2021.



Our target is to reduce its use to 0% by the end 2023. We continuously work on increasing the availability of lower-quality waste and residue raw materials, while developing technologies to diversify our portfolio with new types of raw materials.



New types of lower-quality waste and residues such as brown grease or acid oils



Lignocellulose from agricultural and forestry waste



Organic fractions Cultivation of CO2 of municipal absorbing solid waste





Combining CO2 with areen hydrogen to produce e-fuels



Novel vegetable oils based on advanced, more sustainable agricultural concepts, that do not create additional demand for land



In addition, we have started using waste plastics as a refinery raw material to turn it into high-quality feedstock e.g. for new plastics.



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Globally sourced





Traceable to the point of origin



Enable significant emissions savings when refined into renewable products



Neste MY benefits

Appearance

- Clear and bright every time
- Product not variable like petroleum based fuels

Fueling

- Aromatic-free means Neste MY is less harmful to employees, handlers & environment
- High flash point improves safety for emergency vehicles, school buses other and mission-critical applications
- Flash point guaranteed >60°C

Handling and storage

- Almost zero risk of water absorption or microbial growth
- Great oxidative stability = indefinite shelf life
- Minimal to zero risk of filter blocking
- Non-polar, will not clean out debris in older fuel tanks
- Neste R&D has fuel from the first production in 2005. This fuel is tested annually, and in 15 years the stability properties have not changed

Combustion

- High cetane (70+) for more complete combustion, quicker cold start, and quieter operation
- 33% less soot to plug DPFs and reduce fuel economy
- Better lubricity than CARB ULSD 460 µm HFRR (EN590), compared to 520 HFRR for D975
- Maintenance costs can be reduced (fuel injectors, high pressure pumps, after treatment systems)

Fuel injectors

- Example from Detroit Diesel engine testing (pictured)
- Test artificially aged fuel similar to real-world, longer term storage applications or where fuel has broken down
- Demonstrated much lower risk of deposits in injectors which lead to failures
- Purity and lack of oxygen in RD showed no injector failures on Neste test where others failed

Exhaust system

- Burns cleaner due to high cetane number and zero aromatics
- 33% less soot can lead to fewer regenerations and lower backpressure, improving fuel economy
- Improved DPF safety due to reduced soot load and less risk of over-temp
- Near zero ash-forming components reduce ash accumulation, extend cleanout intervals

Simulated Harsh Environment Injector Testing



Vista Unified School District

4,000 mile maintenance intervals



CARB diesel

Neste MY



The current vehicle CO2 regulation is not telling the whole truth

Life-cycle analysis



Components Manufacture

US Legislation recognizes the GHG advantages of biofuels, and takes GHG of electricity generation into account.

Well-to-Wheels

Fuel &

Energy Cycle



Fuel/Energy Use (Tailpipe Emissions)

End of Life Recycling and Disposal

European Vehicle Emissions Regulatory Focus

NESTE

Neste's climate commitments

CARBON FOOTPRINT

We are committed to reaching carbon neutral production by 2035.

We need to commit to reducing the direct climate impact of our activities. Reaching carbon neutral production by 2035 is an enormous undertaking, one which will require new ways of thinking, innovation and plenty of cooperation.

CARBON HANDPRINT

We will help our customers reduce their greenhouse gas emissions by at least 20 million tons annually by 2030.

Neste has focused on producing renewable fuels to replace fossil fuel use. Neste's renewable products help customers reduce their greenhouse gas emissions.



Zero-aromatics benefits for fire departments

Fire fighters are continuously exposed to aromatics in exhaust when leaving and returning to fire houses

 Most vehicle operators are not concerned with this because their exhaust exits behind the vehicle as they drive, but operators of stationary equipment have higher exposure

Chronic exposure to polycyclic aromatic hydrocarbons is linked to cancer

The earliest studies of PAH link to cancer were in 1936

Article: Are Fire Stations Contributing to Cancer Risk?

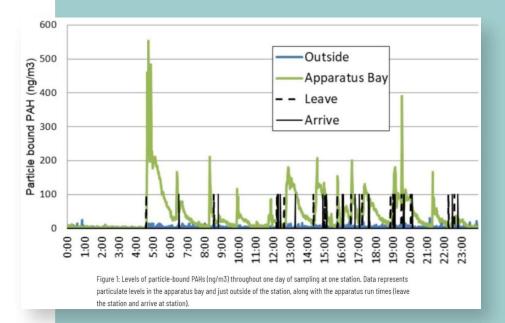
FAQ from California Professional Firefighters:

 I am exposed to diesel exhaust on a daily basis while on duty. What are the regulations requiring the fire department to reduce my exposure to diesel exhaust?

Diesel exhaust is not on the list of known carcinogens. However, many of the particulates that make up diesel exhaust are. The Cal/OSHA regulation that regulates the amount of diesel exhaust is §5155. Airborne Contaminants.

National Institute for Occupational Safety and Health (NIOSH) has documented extensive research on the carcinogenicity of diesel exhaust. That can be read as the NIOSH Carcinogenic Effects Of Exposure To Diesel Exhaust - originally written in 1988, updated in 1998.

All members are encouraged to continue to record exposures to diesel exhaust. In the event that the IARC recognizes diesel exhaust as a carcinogen, those exposure records will help should a member develop cancer.



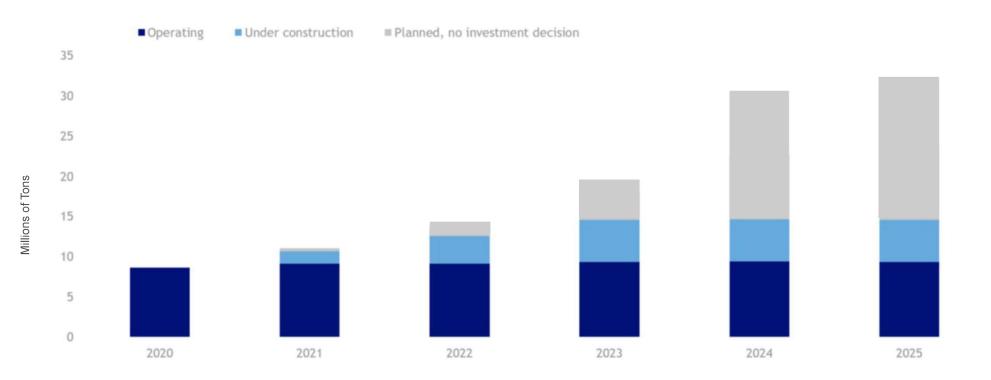
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Renewable diesel capacity outlook

Global renewable diesel production capacity



Note: Figure shows nameplate capacity. Actual production is typically lower, especially in the early years of production. Figure includes co-processing of fats, oils and grease feedstock in oil refineries producing a low-level RD-fossil diesel blend.

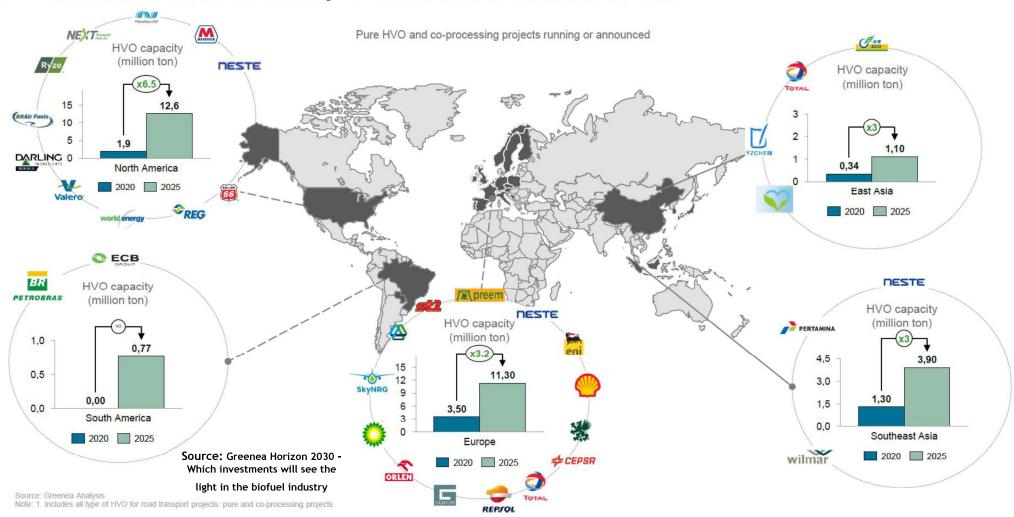
Source: Neste estimate based on companies' announcements and other public information



Global renewable diesel demand is expected to exceed 20 Mton by 2030 NORDICS Estimated demand, Mton/a **REST OF EUROPE NORTH AMERICA** 5-8 53



Global HVO production is expected to reach 30 Mton by 2025



It's all about the feedstock...



Neste's renewable raw material portfolio consists of over 10 different waste and residue oils and fats and vegetable oils.

Waste and residues account for approximately 80% of Neste's total renewable raw material inputs globally.

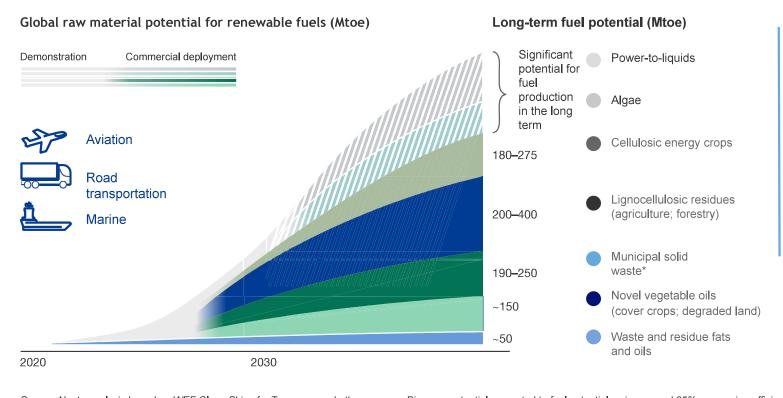
Neste only accepts feedstock from suppliers that meet our sustainability standards. We maintain a transparent and traceable supply chain.

25% of Neste's workforce focused on innovation.

Developing a new generation of feedstocks.



Unlocking new raw material pools with innovation to accelerate emission reductions in transportation

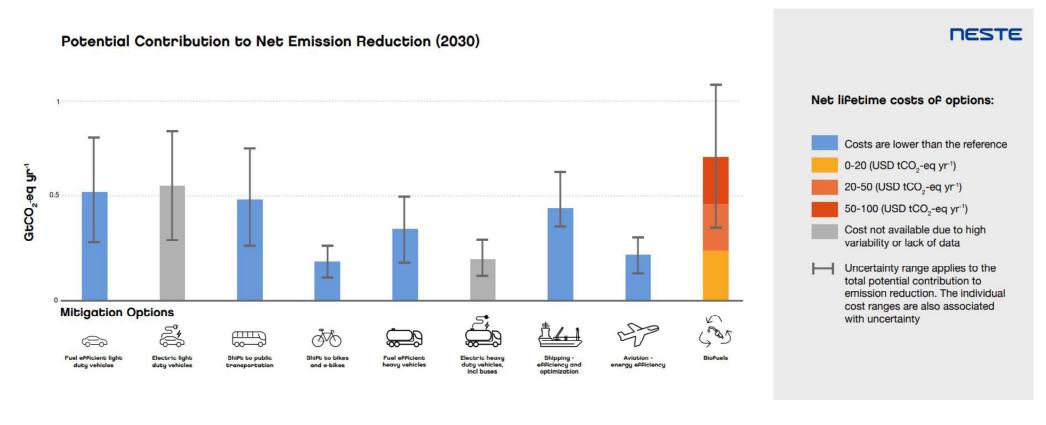


Renewable raw materials hold significant potential to accelerate the reduction of CO, emissions, in particular in the transportation sector.
Regulators hold the key to enable a broad renewable raw material pool to unlock the full emission reduction potential in transport and beyond.

Source: Neste analysis based on WEF Clean Skies for Tomorrow and other sources. Biomass potential converted to fuel potential, using around 85% conversion efficiency (weight-based) for fats and oils and novel vegetable oils; around 25% efficiency for lignocellulosic biomass and municipal solid waste.
*80% organic waste, with 20% non-reusable, non-separable plastic waste



IPCC: Renewable fuels can deliver huge GHG emissions reductions for the transport sector





Today's low emission, renewable fuels



Biodiesel

- Blending requirements
- Less emission reductions
- Wider availability
- Liquid fuel that contains oxygen

2

Renewable diesel

- No blending requirements
- 80% emission reductions
 vs. fossil diesel over the lifecycle
- Growing supply, but some constraints
- Liquid fuel that does not have oxygen

3

Renewable natural gas

- Gas that can be liquefied used in an engine
- New engines / engine modifications required
- Growing industry
- Potential climate impact from methane leakage

Our collective opportunity

2020 IEA World Energy Outlook report predicts that trucks alone will consume 30 million barrels of oil per day.



Our climate commitments

HANDPRINT

Neste to reduce customers' greenhouse gas emissions with its renewable and circular solutions by at least 20 million tons CO₂e annually by 2030

FOOTPRINT

Neste to reach carbon neutral production by 2035







Lignocellulosic waste and residue potential



Scalable & sustainable raw material



Not competing with agricultural land/food production



Local processing promotes development of rural communities



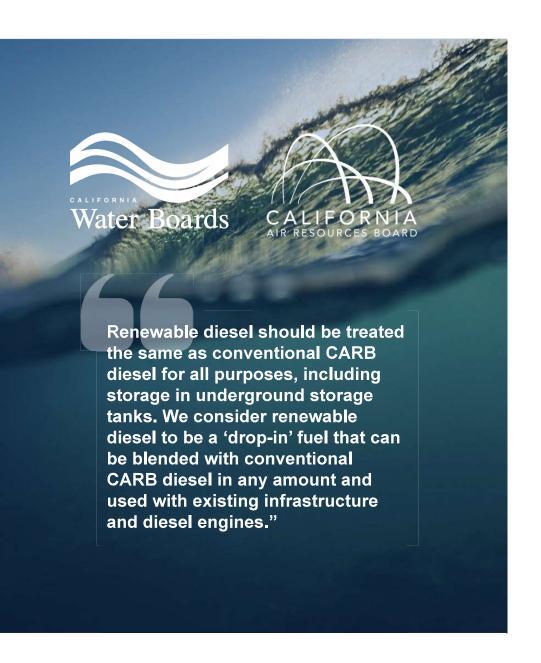
High GHG emission reductions



CARB diesel vs. biodiesel vs. renewable diesel

	CARB (ULSD) Diesel	Biodiesel (B5-B20)	Renewable Diesel
What is it?	Conventional, petroleum-based hydrocarbon fuel approved for use in California by the California Air Resources Board (CARB). Meets ASTM-D975 standard for diesel fuel oils.	Non-hydrocarbon fuel produced from the same feedstocks that Renewable Diesel is made from. Variability in source materials can impact cold properties and storage life of the final product. ASTM-D975 diesel fuel oil standard allows for blending of only 5% biodiesel (B5)	Premium-quality, non-petroleum hydrocarbon fuel made from 100% renewable raw materials. Every molecule in renewable diesel is found in CARB diesel; can be swapped into vehicles with no change in infrastructure. Meets ASTM-D975 standard for diesel fuel oils.
System Maintenance	Contains aromatics, which do not combust as easily as paraffins. Incomplete combustion products contaminate oil, foul injectors and clog DPF filters.	May contain soaps and metals which stick injectors and clog DPF filters. Biodiesel attracts water and may clog filters. Subject to microbial growth in storage. Poor cold temperature performance. Accumulates and dilutes motor oil.	Contains no aromatics or impurities, allowing fuel to combust with maximum efficiency while decreasing the frequency of injector maintenance and DPF filter regenerations.
Shelf Life	Can be stored for about 12 months at an ambient temperature of 68°F.	Should be used within six months	Can be stored for long periods of time in proper conditions with no change in quality
Environmental Impact	Generates nitrogen oxides (NOx),* which can increase the risk of respiratory conditions.	Generates more nitrogen oxides than CARB diesel*	Lower total hydrocarbons, lower methane, lower NMHC. Lower NOx output in pre-2010 engines.





"Renewable diesel should be treated the same as conventional diesel."

For purposes of this statement, conventional CARB diesel is petroleum-based diesel that meets specified aromatics, sulfur content, and lubricity standards, as well as ASTM international standard specification, ASTM D975-12a. Similarly, renewable diesel also meets the definition of 'hydrocarbon oil' and the physical and chemical properties specified in ASTM D975-12a.



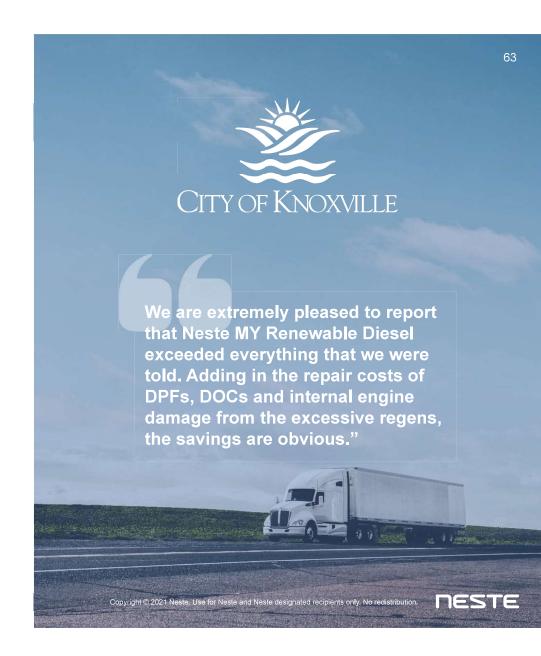
Case Study

Parameters for testing:

- 5 vehicles with model years ranging from 2009 to 2016
- Operators were only told that "we are testing a new fuel additive"
- What was monitored fuel mileage and how many times the trucks had to go thru the regeneration process
- Duration 2 months

Findings:

- No adverse side effects noticed; no reportable issues with performance of the vehicles, nor any fuel system related issues
- Not a single test truck went into the shop for a forced regen during the two months of testing
- One unforeseen positive side effect was the operators noticed that the exhaust of the truck no longer burned their eyes while operating the equipment





Forward-thinking California agencies using Neste MY

We first tested Neste MY on one vehicle with lots of stops, lots of hill climbing, a very strenuous route. We wanted to put it in the one vehicle that got the most abuse, and it passed with flying colors. Now it fuels our entire fleet."

- James Grimes,
Fleet Maintenance Supervisor, WestCAT





We have received some very positive feedback from personnel. Firefighters and engineers have each reported a reduction in vapors they are exposed to while fueling the apparatus. This has been a huge step forward for the health and safety of our firefighters and community. Furthermore, our fleet mechanic has nothing but good things to report about Neste MY."

Richard Battersby,
 Fleet Manager for the City of Oakland



We found absolutely no disruption to any aspects of our operation, from fueling procedures and maintenance intervals to vessel performance and costs. In addition, we have observed cleaner stack emissions and longer fuel filter life. The greatest operational benefit has been the reduction of soot which is a benefit to both our riders and our machinery."

- Joe Burgard, Executive Vice President, Red and White Fleet

