Heavy-Duty Zero Emission Vehicles Webinar Part 2

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Clean Fuels and Energy Team |3.26.2025

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Dollas-Fort Worth CLEAN CITIES

Clean Fuels and Energy Team

Hosted within the North Central Texas Council of Governments (NCTCOG) Transportation Department



Clean Vehicle Initiatives



Funding Support



Alternative Fuel Infrastructure Initiatives



Technical Assistance



Energy Integration & Community Readiness



Planning the Future



Raising Awareness







Battery-Electric vs Hydrogen Vehicles





Current Ozone design value of 78 ppb continues to exceed the EPA standard

Vehicle Miles Traveled Versus Nitrogen Oxides Contribution by On-Road Vehicle Type in Dallas-Fort Worth

DFW 10-County Region: VMT DFW 10-County Region: NOx (tons/day) Light-Duty Diesel Light-Duty Gas Medium-Duty Gas Medium-Duty Diesel Heavy-Duty Gas Heavy-Duty Diesel

> *Source: North American Council for Freight Efficiency NACFE | Hydrogen Trucks: Long-Haul's Future?

Developing ZEV Infrastructure



Texas Hydrogen and Electric Freight Infrastructure Project(Tx-HEFTI):\$70M for 5 hydrogen stations



Other Investments:

FHWA Reducing Truck Emissions at Port Facilities Program: \$150M to Port of Houston; Includes hydrogen fuel cell vehicles/mobile infrastructure

Gulf Coast Hydrogen Hub: \$1.2B to GTI Energy for Clean Hydrogen Hub

Gage Zero and Hillwood Builds EV Fleet Charging Hub at AllianceTexas

Texas Electric Vehicle Charging Plan: Up to \$60 million for DFW Region; Can include Medium and HD Depot EV Charging

EPA Clean Ports: \$105M Project to Port of Corpus Christi; Includes EV Charging

Heavy-Duty All-Electric Vehicles

Available HD Hydrogen Vehicles

Street Sweeper –

Global Environmental Products: <u>M4HSD</u>

Tractor -

ZM Trucks: <u>ZM8 FC</u> Nikola: <u>Tre FCEV</u> Peterbilt: <u>579HFC</u> Accelera by Cummins

Transit-ENC: <u>AXESS EVO-FC</u> New Flyer: <u>Xcelsior Charge FC</u>

Step Van-

Unique Electric Solutions

For information on available EVs and resources to help deployment visit: <u>www.afdc.energy.gov</u>



Heavy-Duty Zero Emission Vehicles

Available Battery-Electric HD Vehicles

15 Original Equipment Manufacturers (OEM) Offering HD BEVs:

BYD	Freightliner
HINO Trucks	International Southwest Trucks
Kenworth	Lion
Mack Trucks	Motiv
Peterbilt	Unique Electric Solutions
Workhorse	XL Fleet & Curbtender, Inc.
XOS	Zeus Electric Chassis
ZM Trucks	

All-Electric Medium and HD Electric Vehicles in Texas



Electric School Buses:

Bluff Dale ISD, Carrollton-Farmers Branch ISD, Cedar Hill ISD, Dallas ISD, Fort Worth ISD, Plano ISD, Princeton ISD **Electric Fire Truck:** City of Denton, DFWIA

Electric Semi: Truck Kings LLC

Electric Refuse Trucks: City of Plano, City of Dallas

No hydrogen vehicles are operating in Texas, but the first hydrogen vehicles have been funded through state funding

Data Source: EVs in Texas | DFWCC ⁶

Other Ways to Improve Air Quality

Request ZEV in Contract Specifications for Fleets

Examples:

NCTCOG Clean Construction

NCTCOG Waste to Fuel Study

City of Fort Worth Request for Proposals for Natural Gas Refuse Haulers

ZEV in Contract Specifications included in <u>NCTCOG Clean Fleet</u> <u>Policy</u> Use Renewable or Lower-Emitting Electricity or Clean Hydrogen

Renewable or Lower-Emitting Electricity In 2024, 40% of the net electricity generation was from a zero-emission source^{*}

100% renewable or zero-emission electricity can be purchased

<u>Clean Hydrogen</u>

Hydrogen and Fuel Cell Technologies Office

 Determines eligibility for <u>Clean Hydrogen</u> <u>Production Tax Credit</u>, which provides up to \$3/kg to producers
 Note: Producers cannot receive credit if hydrogen produces more than 4kg of CO_{2e}/kg of hydrogen

Hydrogen Shot

- Goal to reduce cost of clean hydrogen by 80% (\$1 per 1kg in 1 decade)

<u>*Source: EIA: Electricity data browser - Net</u> Vehicles generation for all sectors Use On-Site Power Generation and Other Resilience Strategies

Smart Charging Management



Energy Storage Systems (batteries or hydrogen fuel cell)



Generators

Mobile Charging

Bidirectional Charging (i.e. Vehicle to Grid)

Microgrids



<u>Planning for Resilient EV Charging</u> <u>Infrastructure</u>

Developed by NCTCOG through funding from the Texas State Energy Conservation Office (SECO)



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North Texas Zero-Emission Vehicle Project (NTx-ZEV)

	Vehicle & Infrastructure ~\$58 million	ZEV Workforce D	evelopment ~\$1.2M
Eligible Projects	Any battery-electric or hydrogen fuel cell Class 6 or 7 vocational vehicle and infrastructure replacing a non-zero emission (gasoline, diesel, propane, natural gas) Class 6 or 7 vehicle Public and private entities eligible*	 Fund workforce development projects, such as: First responder training Mechanic training for vehicles/infrastructure Driver training 	
Project Selection	Call for Projects – <u>Expected to open Spring 2025</u> Priority given to operations in 10 county nonattainment area ^{**} ; but all 16 counties are eligible	Strategic Selection or Other Selection Process	
Funding Level	Maximum federal share allowed by EPA 33% to 65% per battery-electric vehicle 60% to 80% per hydrogen fuel cell vehicle	Workforce costs not subject to maximum federal share	
 NTX-ZEV provides new opportunities for the region, including: Increased funding levels for hydrogen fuel cell vehicles and electric vehicles Replacement of non-diesel (gasoline, compressed natural gas, propane) vehicles Flexible scrappage alternatives Funding for infrastructure, renewable power generation systems, and workforce activities 			*Must adopt Clean Fleet Policy **Collin, Dallas, Denton, Ellis, Johnson, Kaufman, Parker, Rockwall, Tarrant, and Wise
	Go to <u>www.nctcog.org/NTxZEV</u> for me	ore information	



Funding for Heavy-Duty ZEV

Looking for?	Programs		
Heavy-Duty Diesel On-Road Vehicle Replacement with Lower-Emitting Versions	North Texas Diesel Emissions Reduction Project – Open through June 13, 2025		
	Rebate Grants - Expected to open Summer 2026		
Replace Off-Road Diesel Equipment/Drayage with	Seaport and Rail Yard Areas Emissions Reduction Program - Expected to open Spring 2027		
	Emissions Reduction Incentive Grants (ERIG) – Expected Spring 2027		
	North Texas Diesel Emissions Reduction Project - Open through June 13, 2025		
Light-Duty Gasoline or Diesel Vehicle Replacement with Alternative Fuel, Electric, or Hybrid Vehicles	nt <u>Governmental Alternative Fuel Fleet Grant Program</u> – Expected to open Spring 2027		
	Texas Clean Fleet Program (TCFP) - Expected to open Spring 2027		
Replacement of Heavy-Duty EV or Hydrogen Only	Texas Hydrogen Infrastructure, Vehicles, and Equipment (THIVE) – Expected to open Fall 2025		
	Texas Volkswagen Environmental Mitigation Program – All-Electric Grant Round – Open through August 31, 2025		
Alternative Fuel Infrastructure or EV Charging	Alternative Fueling Facilities Program (AFFP) – Expected to Open in 2026		
	Sometimes included in other grant programs for vehicles		
Replacement of Diesel School Buses with Lower- Emitting Versions	Texas Clean School Bus Program (TCSB) - Expected to open Spring 2026		
Light-Duty or Heavy-Duty Alternative Fuel or Electric	Governmental Alternative Fuel Fleet Grant Program – Expected to open Spring 2027		
venicie Expansion (i.e. no scrappage requirements)	Commercial Clean Vehicle Tax Credit - Open Now		
	Rebate Grants - Expected to open Summer 2026		



Upcoming Involvement Opportunities

Contact us at <u>cleancities@nctcog.org</u> for any questions on fleet electrification, funding opportunities, or other inquiries

Upcoming webinars and events posted regularly at <u>dfwcleancities.org/events</u>

- March 25-27 : Heavy-Duty Zero-Emission Vehicle Webinar Series

Complete the **DFWCC Annual Survey** NOW, to report your fleets efforts to improve air quality help measure regional efforts to reduce emissions at <u>www.dfwcleancities.org/annualreport</u>

Sign up for DFWCC weekly email list and follow DFWCC LinkedIn at:<u>dfwcleancities.org/getinvolved</u>





Dallas-Fort Wort

CLEAN CITIES

North Central Texas Council of Governments

ACCELERATE THE IMPACT OF SUSTAINABLE MOBILITY

WITH TRATON'S BACKING, NAVISTAR IS COMMITTED TO LEAD IN BEV ADOPTION

GOAL OF 50% EV SALES BY 2030 BACKED BY GLOBAL NETWORK INVESTMENT AND STRATEGIC POSITIONING



More to come...

WHY WE BELIEVE BEVS ARE THE FUTURE OF COMMERCIAL FLEET TRANSPORTATION (GROUND)



Efficiencies

Batteries are 70%-80% efficient

That means about three quarters of the electricity generated by the grid is applied to propulsion



Costs

As batteries continue to drop in price, the next logical move would be into HD vehicles

Producing Green Hydrogen is inherently inefficient and costly... and it will come too late



Range

Battery technology will soon be able to match the range of fuelcells models and lower overall ownership costs



Infrastructure

Vast, nationwide electrical system already exists

Government incentives are helping deploy public DCFC (DCfast charging) network for BEVs

OUR EV ROADMAP A PATH FOR A SEAMLESS TRANSITION

Our dealers and zero emissions trusted advisors are always available to help customers move forward with electrification. All it takes is three easy steps:

Step 2 Step 1 Step 3 Consulting Charging Customer onboarding We ensure your charging locations, staff, Our discovery workshops dive into your fleet's We assess the placement of hardware and electrification needs and concerns, building a infrastructure, finding the best ways to support and remote diagnostics are prepared for your customized EV roadmap for success. your vehicle charging and uptime. electric fleet to hit the road.

COMPANY OVERVIEW





Data Set

Miles of operation Daily Trips

Operational Profile

Average Daily Distance % Days < 100 Miles % Days < 135 Miles % Days Begin & End @ Location

Good Fit for electrification - ~ 42% of daily trips can be supported on a single charge

INTERNATIONAL TRUCK EMV SERIES®



2025

COMPANY OVERVIEW

INTERNATIONAL EMV SERIES APPLICATIONS









Continuous Power 215 HP (160 KW) $\bar{\bigcirc}$

Charge Time 1-2 hours 125kW Charger 20%-80% SOC



Battery Capacity

135 miles* *210kWh 1-2 Hr. Charge



ePower

ePTO

4X2

Cab



Vehicle Type	Class 8 Tractor	
Applications	Pickup, Delivery, and Regional Haul	
GCWR (lbs.)	68,000 *	
Std. Range @ GCW (miles) / Curb Weight ** (lbs.)	180 / 17K	
Mid Range @ GCW (miles) / Curb Weight ** (lbs.)	240 / 19K	
Ext. Range @ GCW (miles) / Curb Weight ** (lbs.)	320 / 21K	
Wheelbase (in.)	160	
Drivetrain	3-Speed eAxle (s)	
HV Batteries kWh Total	375 / 500 / 625	
Collision Mitigation System	Standard	



CONFIDEN

SMART. ADAPTABLE. REVOLUTIONARY.



C TO ROY

COMPREHENSIVE REPAIR & MAINTENANCE CONTRACT SOLUTION

	O Included with vehicle		
•	Repair Contracts	 Battery Coverage - High voltage battery protection to 70% SoH¹ ePowertrain Coverage - All high voltage powertrain components Chassis Coverage - Chassis ESC, same areas of coverage as diesel MV, including chassis high voltage components Towing (\$1,100 per incident) - Coverage for all warrantable failures 	
•	Preventative Maintenance & Wear items	 High Voltage System Preventive Maintenance Chassis Components Preventive Maintenance Wear Items - Quantity of services depends on length of contract Annual Multipoint Inspections 	
•	Digital & Connected Solutions	 OnCommand Connection - Standard with full repair and maintenance contract Battery Monitoring - Tracking of both SoH¹ and gross discharge throughput Uptime Advocate - Repair orchestration and updates Premium EV Features - EV specific reports and other connected solutions 	

YOUR DEALER AND NAVISTAR GOING "BEYOND THE VEHICLE" TO PARTNER WITH YOUR COMPANY TO ENSURE SUCCESSFUL BEV ADOPTION



SERVICE OFFERINGS

A TEAM COMMITTED TO CUSTOMER SUCCESS – LEARNING BY DOING



• Largest OEM Network of BEV Service Ready Dealers







Leading Dealership: Top Dealer Award 2024, in addition to numerous other industry awards Locations: Dallas Fort Worth Arlington **McKinney** Waco **Employee Base**: Over 400 employees

Southwest Trucks: Driving the Future with Zero-Emission Solutions

Who We Are

 International Dealer of North Texas - locations including Dallas, Fort Worth, Arlington, McKinney & Waco, delivering expert solutions for fleets of all sizes.

• Decades of experience in sales, service, and fleet support with several lifetime industry employees.

EV Commitment

- Supporting businesses in transitioning to electric vehicles (EVs).
- Offering all International EV, zero-emission truck models

EV-Ready Inventory

Currently have a 2023 eMV 26' Box Truck in inventory



INTERNATIONAL

Southwest Trucks

Comprehensive EV Support for Your Fleet

Certified EV Service Centers

- Factory-trained technicians specializing in electric vehicle maintenance and repairs.
- Advanced diagnostic tools and software updates for optimal EV performance.

Charging Infrastructure Support

- 120Kw Dual Charging system (CCS1 Charging Port) at Dallas Location
- Consultation on EV charging solutions, including depot and on-site charging setups.

EV Parts & Upgrades

- Stocking critical EV components, including high-voltage batteries and drive systems.
- Retrofit solutions to enhance existing fleet performance.

Fleet Transition Consultation

- Guidance on TCO analysis & available grants.
- Customized solutions for businesses adopting zero-emission vehicles.



COMMITTED TO THE ROAD AHEAD

With more than a million of our trucks and buses on the move across North America today, the commercial vehicles and services we offer drive life forward for many. From feeding the planet and powering industry to delivering vital medical goods and ensuring children get to school safely, our innovations and dedication have driven progress on a massive scale. And we're not done yet. By developing new electric solutions and high-efficiency engines and powertrains, we're working closely with our partners, dealers and customers to close the gap between today and the cleaner, safer world we all deserve.

THANK YOU

E-MOBILITY

Zero Emission Powertrains, The Pathway Forward

Tyler Ohlmansiek Mack Trucks, Inc. Director of E-Mobility Sales

Our Mack Purpose: To move and build a better world

LONG-TERM AMBITIONS

100% Safe Fossil free

More productive

Why Electromobility now? Climate and environmental challenges

Policy and regulatory demands

Customer expectations

Societal needs – Health & Safety

Technology investment, maturity and <u>efficiency</u>

E-MOBILITY

Product Overview

Horsepower: 260 Peak HP

Torque: 1,850 lbs.-ft. Peak

Battery Capacity: 150kWh (2 batteries) 240kWh (3 batteries)

MAEK

Max Payload: 19,400 lbs

AC & DC Charging

Mack MD Electric

General Specs

- Class 6 (26K GVWR) and Class 7 (33K GVWR)
- Class 7 Weight 13,600 lbs (Large Battery)
 - ~ 3,000 lbs heavier than diesel MD7
- Meritor Axles
 - 12K MFS+ Front Axle
 - 21K MS-21-13X Rear Axle, 5.57 Ratio
- Standard 10.25" x 2.75" Frame
 - Wheelbases: 206", 221", 236", 251", 274"
- Standard Air Ride Cab
- 5 or 6 Year Ultra Service Contract





Typical Applications







Van/Refrigerated

Dump

Stake/Flatbed

MD Electric – Utility Aerial Lift

Mack MD Electric Class 7

- · 240kW Battery packs inside rail
- Up to 200 miles of range on single charge
- Level 2 or DC Fast charging option (80kW)

Terex Optima HR55 Boom

- Working Height of 60 feet
- · Max Side Reach of 48 feet
- Material Handling Capacity of 2,000 lbs.
- Side-mounted two person 24"x 48" fiberglass platform with 700 lbs. of capacity
- · 28.8 kWh SmartPTO by Viatec



MD Electric – Attenuator Body



Mack MD Electric Class 6 or 7

- 240kW Battery packs inside rail
- Up to 200 miles of range on single charge
- Level 2 or DC Fast charging option (80kW)

Scorpion II (MASH) Attenuator

- 18' steel TMA body with integrated ballast chambers
- One-touch TMA/arrow board deployment
- 15-lamp LED solar powered arrow board
- 11-gauge solid steel bulkhead integrated with body
- 36"H powder coated racks
- 60"W lighted work buckets with latching swing gates and adjustable safety hoop

MD Electric – Off Grid Charging

- Growing demand for alternative charging solutions to support various customer challenges
- Power units are available in both mobile and stationary configurations
- Off-grid Charging:
 - Powered by propane or CNG
 - Ideal for site resiliency
 - Serves as a bridge solution while traditional infrastructure is being completed



Mack LR Electric

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MACK

Horsepower: 536 Peak HP

Torque: 4,051 lbs.-ft. Peak

Battery Capacity: 376kWh (4 batteries)

Max Payload: 25,000 lbs

LR Electric

Specifications

- Dual steering positions
- GVWR limit of 66,000 lbs. (optional 72,000 lbs)
- 2 AC motors with 448HP/334kW continuous power
- 2-speed Mack Powershift; 4,051 lb.-ft. torque
- PreView collision warning technology available
- Standard 376kWh battery capacity
- 25,000 payload ability @ 66,000 GVWR
- Up to 100 on the job miles
- Charging: 150kW (~120min for a full charge)







Mack LR Electric Rearloader

- Wide variety of rearloader applications available today
- 25CY 32CY size
- Ability to add snowplows to a fully BEV for Municipal customers

Mack LR Electric Sideloaders

- Fully electric body compatibility with more kilowatts onboard then any other refuse BEV in North America
- 26CY 35CY (single compartment or spilt body)
- Largest sideloader body combinations available on BEV chassis



Mack's E-Mobility Ecosystem

We Can:

- \checkmark Do it for you
- \checkmark Do it with you

Or we can guide you to:

 \checkmark Do it on your own



Charging &

Infrastructure

Grant & Incentives











Vehicle Technology

Service & PM

Uptime Services

Roadside Assistance

Telematics Data



Route Optimization



EV Consulting



Training

Insurance



Fleet Management



JS)

Finance Solutions



TCO Modeling







ESS Sustainability



Energy Solutions Portfolio

Customized offering to provide Mack customers with a total solution for electrification:



MACK. | E-MOBILITY SALES

EV Charger Recommendations

Equipment Description	LR Electric	MD Electric	
AC CHARGER			
ABB Terra AC Wallbox 80A		х	
Blink / Sema Connect 80A		х	
Clipper Creek CS-100		x	
EVlink Pro AC 22kW		х	
Garo [•] GLB+ 22kW		х	
InCharge [≈] ICE 80A		х	
IoTecha CCS-C80C		x	
Siemens VersiCharge 80A		х	
WattZilla* 80A Chargers		х	

New charging options are continuously being evaluated

Recommended list will be updated regularly

Equipment Description	LR Electric	MD Electric		
DC CHARGER				
ABB HVC 150C	х			
ABB Terra 54-184	x	х		
ABB Terra DC Wallbox 24kW		х		
ABB Terra HP 350	x			
BTC Power 100–350kW	х	х		
ChargePoint ^e CPE250	x	x		
Delta HP350	х	х		
Freewire Boost Charger	x			
Heliox 50kW Mobile	х	х		
Heliox Flex 180	х			
InCharge [™] ICE 60–180kW	х			
Kempower 50kW Mobile	х			
Power Electronics NB120	х			
Rhombus DCVC 60kW & 125kW*	х			
Tellus TP5 60–360kW	х			
Tritium [™] RT175-S	x			
Tritium [™] RTM75	х	х		
Zerova DD 360kW	x			
Zerova DS 90-180kW	х			

MAC

*Uni-directional charging capabilities only at this time.

E-MOBILITY SALES

Peace of mind. Backed by the Mack Ultra Service Contract.

Every Mack Electric Truck purchase or lease is accompanied by our most comprehensive 5- or 6-year, bumper-to-bumper protection plan to ensure your vision for E-Mobility is covered for the future. The Mack Ultra Service Contract includes:

GuardDog[®] Connect, Mack's advanced uptime, telematics and connectivity services

Coverage for all electrical control systems, powertrain, chassis, suspension, cab, steering systems and more

Battery performance guarantee (80% state of health)

All scheduled maintenance

All preventative maintenance

All repairs (excluding accident)

24/7 roadside assistance

Service from Mack EV Certified Dealers

Incentive Finder Tool

- US funding opportunities + Canada
- Comprehensive data on each prospect including but not limited to
 - Amount of funding available
 - Program requirements
- Opportunity Calendars for quick view of programs
 - Closing in 30/60 days
 - Opening in 30 days



Mack Financial Services for electric vehicles

Mack ElectriFi

ElectriFi Loan/Lease ElectriFi Infrastructure ElectriFi Subscription (MDe)







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